

# Section 1: 10-Q (FORM 10-Q)

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

## FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 001-36369

### BLUEROCK RESIDENTIAL GROWTH REIT, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland

(State or other Jurisdiction of Incorporation or Organization)

26-3136483

(I.R.S. Employer Identification No.)

712 Fifth Avenue, 9th Floor, New York, NY

(Address or Principal Executive Offices)

10019

(Zip Code)

(212) 843-1601

(Registrant's Telephone Number, Including Area Code)

None

(Former name, former address or former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer

Non-Accelerated Filer  (Do not check if a smaller reporting company)

Emerging growth company

Accelerated Filer

Smaller reporting company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares outstanding of the registrant's  
classes of common stock, as of November 2, 2017:

**Class A Common Stock: 24,207,539 shares**

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**BLUEROCK RESIDENTIAL GROWTH REIT, INC.**  
**FORM 10-Q**  
**September 30, 2017**

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PART I – FINANCIAL INFORMATION

**Item 1. Financial Statements**

**BLUEROCK RESIDENTIAL GROWTH REIT, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands, except share and per share amounts)

	(Unaudited) September 30, 2017	December 31, 2016
<b>ASSETS</b>		
Net Real Estate Investments		
Land	\$ 157,420	\$ 142,274
Buildings and improvements	1,015,262	848,445
Furniture, fixtures and equipment	32,991	27,617
Construction in progress	32,696	10,878
Total Gross Real Estate Investments	1,238,369	1,029,214
Accumulated depreciation	(44,171)	(42,137)
Total Net Real Estate Investments	1,194,198	987,077
Cash and cash equivalents	134,632	82,047
Restricted cash	32,653	45,402
Notes and accrued interest receivable from related parties	56,771	21,267
Due from affiliates	1,756	948
Accounts receivable, prepaid and other assets	15,945	8,610
Preferred equity investments and investments in unconsolidated real estate joint ventures	94,912	91,132
In-place lease intangible assets, net	4,330	4,839
<b>Total Assets</b>	<b>\$ 1,535,197</b>	<b>\$ 1,241,322</b>
<b>LIABILITIES, REDEEMABLE PREFERRED STOCK AND EQUITY</b>		
Mortgages payable	\$ 847,162	\$ 710,575
Accounts payable	3,158	1,669
Other accrued liabilities	25,159	13,431
Due to affiliates	3,269	2,409
Distributions payable	8,580	7,328
<b>Total Liabilities</b>	<b>887,328</b>	<b>735,412</b>
8.250% Series A Cumulative Redeemable Preferred Stock, liquidation preference \$25.00 per share, 10,875,000 shares authorized, and 5,721,460 issued and outstanding as of September 30, 2017 and December 31, 2016	138,622	138,316
Series B Redeemable Preferred Stock, liquidation preference \$1,000 per share, 225,000 shares authorized, 137,708 and 21,482 issued and outstanding as of September 30, 2017 and December 31, 2016, respectively	120,925	18,938
7.6250% Series C Cumulative Redeemable Preferred Stock, liquidation preference \$25.00 per share, 4,000,000 shares authorized, 2,323,750 issued and outstanding as of September 30, 2017 and December 31, 2016	56,127	56,095
<b>Equity</b>		
<b>Stockholders' Equity</b>		
Preferred stock, \$0.01 par value, 230,900,000 shares authorized; none issued and outstanding	—	—
7.125% Series D Cumulative Preferred Stock, liquidation preference \$25.00 per share, 4,000,000 shares authorized, 2,850,602 issued and outstanding as of September 30, 2017 and December 31, 2016	68,705	68,760
Common stock - Class A, \$0.01 par value, 747,586,185 shares authorized; 24,193,109 and 19,567,506 shares issued and outstanding as of September 30, 2017 and December 31, 2016, respectively	242	196
Additional paid-in-capital	329,219	257,403
Distributions in excess of cumulative earnings	(106,838)	(84,631)
Total Stockholders' Equity	291,328	241,728
<b>Noncontrolling Interests</b>		
Operating partnership units	1,799	2,216
Partially owned properties	39,068	48,617
Total Noncontrolling Interests	40,867	50,833
Total Equity	332,195	292,561
<b>TOTAL LIABILITIES, REDEEMABLE PREFERRED STOCK AND EQUITY</b>	<b>\$ 1,535,197</b>	<b>\$ 1,241,322</b>

See Notes to Consolidated Financial Statements



**BLUEROCK RESIDENTIAL GROWTH REIT, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)**  
(In thousands, except share and per share amounts)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2016	2017	2016
<b>Revenues</b>				
Net rental income	\$ 24,871	\$ 18,572	\$ 72,354	\$ 52,013
Other property revenues	3,072	2,005	8,639	5,376
Interest income from related parties	2,120	—	5,741	—
<b>Total revenues</b>	<u>30,063</u>	<u>20,577</u>	<u>86,734</u>	<u>57,389</u>
<b>Expenses</b>				
Property operating	11,969	7,896	33,935	22,592
Property management fees	781	595	2,250	1,659
General and administrative	1,103	1,177	4,249	4,155
Management fees	2,802	1,866	11,733	4,495
Acquisition and pursuit costs	15	689	3,215	2,143
Management internalization	826	—	1,647	—
Weather-related losses, net	678	—	678	—
Depreciation and amortization	11,763	7,166	33,094	22,465
<b>Total expenses</b>	<u>29,937</u>	<u>19,389</u>	<u>90,801</u>	<u>57,509</u>
<b>Operating income (loss)</b>	<u>126</u>	<u>1,188</u>	<u>(4,067)</u>	<u>(120)</u>
<b>Other income (expense)</b>				
Other income	—	26	17	26
Preferred returns and equity in income of unconsolidated real estate joint ventures	2,688	3,074	7,865	8,617
Gain on sale of real estate investments	—	4,947	50,040	4,947
Gain on sale of real estate joint venture interest, net	—	—	10,238	—
Loss on early extinguishment of debt	—	(2,393)	(1,639)	(2,393)
Interest expense, net	(7,395)	(5,274)	(22,339)	(14,091)
<b>Total other (expense) income</b>	<u>(4,707)</u>	<u>380</u>	<u>44,182</u>	<u>(2,894)</u>
<b>Net (loss) income</b>	<u>(4,581)</u>	<u>1,568</u>	<u>40,115</u>	<u>(3,014)</u>
<b>Preferred stock dividends</b>	(7,038)	(3,940)	(19,271)	(8,391)
<b>Preferred stock accretion</b>	(905)	(275)	(1,889)	(568)
<b>Net (loss) income attributable to noncontrolling interests</b>				
Operating partnership units	(125)	(37)	4	(173)
Partially-owned properties	(382)	(59)	18,388	(73)
<b>Net (loss) income attributable to noncontrolling interests</b>	<u>(507)</u>	<u>(96)</u>	<u>18,392</u>	<u>(246)</u>
<b>Net (loss) income attributable to common stockholders</b>	<u>\$ (12,017)</u>	<u>\$ (2,551)</u>	<u>\$ 563</u>	<u>\$ (11,727)</u>
<b>Net (loss) income per common share - Basic</b>	<u>\$ (0.45)</u>	<u>\$ (0.12)</u>	<u>\$ 0.02</u>	<u>\$ (0.57)</u>
<b>Net (loss) income per common share – Diluted</b>	<u>\$ (0.45)</u>	<u>\$ (0.12)</u>	<u>\$ 0.02</u>	<u>\$ (0.57)</u>
<b>Weighted average basic common shares outstanding</b>	<u>26,474,093</u>	<u>20,908,543</u>	<u>25,851,536</u>	<u>20,706,338</u>
<b>Weighted average diluted common shares outstanding</b>	<u>26,474,093</u>	<u>20,908,543</u>	<u>25,852,059</u>	<u>20,706,338</u>

See Notes to Consolidated Financial Statements

**BLUEROCK RESIDENTIAL GROWTH REIT, INC.**  
**FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2017**  
**CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (Unaudited)**  
(In thousands, except share and per share amounts)

	Class A Common Stock		Series D Preferred Stock		Additional Paid-in Capital	Cumulative Distributions	Net (loss) income to Common Stockholders	Noncontrolling Interests	Total Equity
	Number of Shares	Par Value	Number of Shares	Value					
<b>Balance, January 1, 2017</b>	19,567,506	\$ 196	2,850,602	\$ 68,760	\$ 257,403	\$ (70,807)	\$ (13,824)	\$ 50,833	\$ 292,561
Issuance of Class A common stock, net	4,603,236	46	-	-	57,313	-	-	-	57,359
Issuance costs for Series D preferred stock, net	-	-	-	(55)	-	-	-	-	(55)
Vesting of restricted stock compensation	-	-	-	-	9	-	-	-	9
Issuance of LTIP Units for director compensation	-	-	-	-	100	-	-	-	100
Issuance of LTIP Units for compensation	-	-	-	-	1,208	-	-	-	1,208
Issuance of Long-Term Incentive Plan ("LTIP") units	-	-	-	-	10,946	-	-	-	10,946
Series B warrants	-	-	-	-	2,048	-	-	-	2,048
Contributions from noncontrolling interests, nets	-	-	-	-	-	-	-	10,738	10,738
Distributions declared	-	-	-	-	-	(22,770)	-	(241)	(23,011)
Series A Preferred Stock distributions declared	-	-	-	-	-	(8,850)	-	-	(8,850)
Series A Preferred Stock accretion	-	-	-	-	-	(479)	-	-	(479)
Series B Preferred Stock distributions declared	-	-	-	-	-	(3,290)	-	-	(3,290)
Series B Preferred Stock accretion	-	-	-	-	-	(1,232)	-	-	(1,232)
Series C Preferred Stock distributions declared	-	-	-	-	-	(3,322)	-	-	(3,322)
Series C Preferred Stock accretion	-	-	-	-	-	(178)	-	-	(178)
Series D Preferred Stock distributions declared	-	-	-	-	-	(3,809)	-	-	(3,809)
Distributions to noncontrolling interests	-	-	-	-	-	-	-	(29,706)	(29,706)
Redemption of operating partnership units	-	-	-	-	(6)	-	-	(13)	(19)
Redemption of Series B Redeemable Preferred Stock	-	-	-	-	31	-	-	-	31
Conversion of operating partnership units to Class A Common Stock	22,367	-	-	-	167	-	-	(167)	-
Noncontrolling interest related to sale of Fox Hill	-	-	-	-	-	-	-	(136)	(136)
Deconsolidation of MDA Apartments	-	-	-	-	-	-	-	(8,833)	(8,833)
Net income	-	-	-	-	-	-	21,723	18,392	40,115
<b>Balance, September 30, 2017</b>	<u>24,193,109</u>	<u>\$ 242</u>	<u>2,850,602</u>	<u>\$ 68,705</u>	<u>\$ 329,219</u>	<u>\$ (114,737)</u>	<u>\$ 7,899</u>	<u>\$ 40,867</u>	<u>\$ 332,195</u>

See Notes to Consolidated Financial Statements

**BLUEROCK RESIDENTIAL GROWTH REIT, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)**  
(In thousands, except share and per share amounts)

	Nine Months Ended September 30,	
	2017	2016
<b>Cash flows from operating activities</b>		
Net income (loss)	\$ 40,115	\$ (3,014)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	35,035	23,481
Amortization of fair value adjustments	(227)	(318)
Preferred returns and equity in income of unconsolidated real estate joint ventures	(7,865)	(8,617)
Gain on sale of real estate investments	(50,040)	(4,947)
Gain on sale of real estate joint venture interest, net	(10,238)	—
Loss on early extinguishment of debt	—	(1,104)
Distributions of income and preferred returns from preferred equity investments and unconsolidated real estate joint ventures	7,079	8,277
Share-based compensation attributable to directors' stock compensation plan	109	207
Share-based compensation to Manager - LTIP Units	12,154	5,898
Changes in operating assets and liabilities:		
Due (from) to affiliates, net	170	707
Accounts receivable, prepaid and other assets	(7,247)	(3,570)
Accounts payable and other accrued liabilities	14,216	7,260
<b>Net cash provided by operating activities</b>	<b>33,261</b>	<b>24,260</b>
<b>Cash flows from investing activities:</b>		
Acquisitions of real estate investments	(259,105)	(178,382)
Capital expenditures	(33,525)	(3,992)
Investment in notes receivable from related parties	(20,395)	—
Proceeds from sale of real estate investments	71,945	36,675
Proceeds from sale of real estate joint venture interest	17,603	—
Deconsolidation of interest in MDA Apartments	(16)	—
Purchase of interests from noncontrolling interests	(344)	(3,148)
Investment in unconsolidated real estate joint venture interests	(18,448)	(17,135)
Decrease (increase) in restricted cash	12,285	(13,081)
<b>Net cash used in investing activities</b>	<b>(230,000)</b>	<b>(179,063)</b>
<b>Cash flows from financing activities:</b>		
Distributions to common stockholders	(22,235)	(18,223)
Distributions to noncontrolling interests	(29,948)	(2,844)
Distributions to preferred stockholders	(18,550)	(5,647)
Contributions from noncontrolling interests	10,738	4,142
Borrowings on mortgages payable	155,045	177,700
Repayments on mortgages payable	(1,841)	(68,141)
Payments of deferred financing fees	(3,685)	(2,917)
Net proceeds from issuance of common stock	57,359	38
Net proceeds from issuance of 8.250% Series A cumulative redeemable preferred stock	(173)	68,503
Net proceeds from issuance of Series B Redeemable Preferred Stock	101,015	7,649
Net proceeds from issuance of Warrants underlying the Series B Redeemable Preferred Stock	2,048	144
Net proceeds from issuance of 7.625% Series C cumulative redeemable preferred stock	(146)	56,019
Net proceeds from issuance of 7.125% Series D cumulative redeemable preferred stock	(55)	—
Payments to redeem Series B Redeemable Preferred Stock	(229)	—
Payments to redeem Operating Partnership Units	(19)	(59)
<b>Net cash provided by financing activities</b>	<b>249,324</b>	<b>216,364</b>
Net increase in cash and cash equivalents	\$ 52,585	\$ 61,561
Cash and cash equivalents at beginning of period	\$ 82,047	\$ 68,960
Cash and cash equivalents at end of period	\$ 134,632	\$ 130,521
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash paid during the period for interest	\$ 20,474	\$ 13,006



Conversion of preferred equity investment to note receivable	\$ (14,435)	\$ —
Distributions payable – declared and unpaid	\$ 8,580	\$ 5,973
Mortgages assumed upon property acquisitions	\$ 146,377	\$ 39,054
Mortgages assumed by buyer upon sale of real estate assets	\$ (41,419)	\$ —
Reduction of assets from deconsolidation	\$ 53,574	\$ —
Reduction of mortgages payable from deconsolidation	\$ 36,854	\$ —
Reduction of other liabilities from deconsolidation	\$ 1,002	\$ —
Reduction of noncontrolling interests from deconsolidation	\$ 8,833	\$ —

See Notes to Consolidated Financial Statements

**BLUEROCK RESIDENTIAL GROWTH REIT, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1 – Organization and Nature of Business**

Bluerock Residential Growth REIT, Inc. (the “Company”) was incorporated as a Maryland corporation on July 25, 2008. The Company’s objective is to maximize long-term stockholder value by acquiring and developing well-located institutional-quality apartment properties in demographically attractive growth markets across the United States. The Company seeks to maximize returns through investments where it believes it can drive substantial growth in its funds from operations and net asset value through one or more of its Core-Plus, Value-Add, Opportunistic and Invest-to-Own investment strategies.

As of September 30, 2017, the Company’s portfolio consisted of interests in thirty-five properties (twenty-five operating properties and ten development properties). The Company’s thirty-five properties contain an aggregate of 10,761 units, comprised of 8,166 operating units and 2,595 units under development. As of September 30, 2017, these properties, exclusive of development properties, were approximately 94% occupied.

The Company has elected to be treated, and currently qualifies, as a real estate investment trust (“REIT”), for federal income tax purposes. As a REIT, the Company generally is not subject to corporate-level income taxes. To maintain its REIT status, the Company is required, among other requirements, to distribute annually at least 90% of its “REIT taxable income,” as defined by the Internal Revenue Code of 1986, as amended (the “Code”), to the Company’s stockholders. If the Company fails to qualify as a REIT in any taxable year, it would be subject to federal income tax on its taxable income at regular corporate tax rates.

**Note 2 – Basis of Presentation and Summary of Significant Accounting Policies**

*Principles of Consolidation and Basis of Presentation*

The Company operates as an umbrella partnership REIT in which Bluerock Residential Holdings, L.P. (its “Operating Partnership”), or the Operating Partnership’s wholly-owned subsidiaries, owns substantially all of the property interests acquired and investments made on the Company’s behalf. As of September 30, 2017, limited partners other than the Company owned approximately 10.29% of the Operating Partnership (1.01% is held by holders of limited partnership interest in the Operating Partnership (“OP Units”) and 9.28% is held by holders of the Operating Partnership’s long-term incentive plan units (“LTIP Units”).

Bluerock Real Estate, L.L.C., a Delaware limited liability company, is referred to as Bluerock (“Bluerock”), and the Company’s external manager, BRG Manager, LLC, a Delaware limited liability company, is referred to as its Manager (“Manager”). Both Bluerock and the Manager are related parties with respect to the Company, but are not within the Company’s control and are not consolidated in the Company’s financial statements.

Because the Company is the sole general partner of its Operating Partnership and has unilateral control over its management and major operating decisions (even if additional limited partners are admitted to the Operating Partnership), the accounts of the Operating Partnership are consolidated in its consolidated financial statements.

The Company also consolidates entities in which it controls more than 50% of the voting equity and in which control does not rest with other investors. Investments in real estate joint ventures over which the Company has the ability to exercise significant influence, but for which it does not have financial or operating control, are accounted for using the equity method of accounting. These entities are reflected on the Company’s consolidated financial statements as “Preferred equity investments and investments in unconsolidated real estate joint ventures.” All significant intercompany accounts and transactions have been eliminated in the consolidated financial statements. The Company will consider future joint ventures for consolidation in accordance with the provisions required by the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) Topic 810: Consolidation.

Certain amounts in prior periods, related to tenant reimbursements for utility expenses amounting to \$1.0 million and \$2.7 million for the three months and nine months ended September 30, 2016, have been reclassified to other property revenues from property operating expenses, to conform to the current period presentation which includes tenant reimbursements for utility expenses amounting to \$1.6 million and \$4.6 million for the three months and nine months ended September 30, 2017. In addition, property management fees have been reclassified from property operating expenses.

*Investments in Unconsolidated Real Estate Joint Ventures*

The Company first analyzes its investments in joint ventures to determine if the joint venture is a variable interest entity (“VIE”) in accordance with ASC 810 and if so, whether the Company is the primary beneficiary requiring consolidation. A VIE is an entity that has (i) insufficient equity to permit it to finance its activities without additional subordinated financial support or (ii) equity holders that lack the characteristics of a controlling financial interest. VIEs are consolidated by the primary beneficiary, which is the entity that has both the power to direct the activities that most significantly impact the entity’s economic performance and the obligation to absorb losses or the right to receive benefits from the entity that potentially could be significant to the entity. Variable interests in a VIE are contractual, ownership, or other financial interests in a VIE that change in value with changes in the fair value of the VIE’s net assets. The Company continuously re-assesses at each level of the joint venture whether the entity is (i) a VIE, and (ii) if the Company is the primary beneficiary of the VIE. If it was determined an entity in which the Company holds a joint venture interest qualified as a VIE and the Company was the primary beneficiary, the entity would be consolidated.



If, after consideration of the VIE accounting literature, the Company has determined that an entity is not a VIE, the Company assesses the need for consolidation under other provisions of ASC 810. These provisions provide for consolidation of majority-owned entities through a majority voting interest held by the Company providing control, or through determination of control by virtue of the Company being the general partner in a limited partnership or the controlling member of a limited liability company.

In assessing whether the Company is in control of and requiring consolidation of the limited liability company and partnership venture structures, the Company evaluates the respective rights and privileges afforded each member or partner (collectively referred to as "member"). The Company's member would not be deemed to control the entity if any of the other members have either (i) substantive kickout rights providing the ability to dissolve (liquidate) the entity or otherwise remove the managing member or general partner without cause or (ii) has substantive participating rights in the entity. Substantive participating rights (whether granted by contract or law) provide for the ability to effectively participate in significant decisions of the entity that would be expected to be made in the ordinary course of business.

If it has been determined that the Company does not have control, but does have the ability to exercise significant influence over the entity, the Company accounts for these unconsolidated investments under the equity method of accounting. The equity method of accounting requires these investments to be initially recorded at cost and subsequently increased (decreased) for the Company's share of net income (loss), including eliminations for the Company's share of intercompany transactions, and increased (decreased) for contributions (distributions). The Company's proportionate share of the results of operations of these investments is reflected in the Company's earnings or losses.

#### *Interim Financial Information*

The accompanying unaudited consolidated financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial reporting, and the instructions to Form 10-Q and Article 10-1 of Regulation S-X. Accordingly, the financial statements for interim reporting do not include all of the information and notes or disclosures required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring items) considered necessary for a fair presentation have been included. Operating results for interim periods should not be considered indicative of the operating results for a full year.

The balance sheet at December 31, 2016 has been derived from the audited financial statements at that date, but does not include all of the information and disclosures required by GAAP for complete financial statements. For further information, refer to the financial statements and notes thereto included in our audited consolidated financial statements for the year ended December 31, 2016 contained in the Annual Report on Form 10-K as filed with the Securities and Exchange Commission ("SEC") on February 22, 2017.

#### *Summary of Significant Accounting Policies*

Other than the adoption of accounting pronouncements as described below, there have been no significant changes to the Company's accounting policies since it filed its audited consolidated financial statements in its Annual Report on Form 10-K for the year ended December 31, 2016.

#### *Use of Estimates*

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### *New Accounting Pronouncements*

In January 2017, the FASB issued ASU 2017-01, "Business Combinations; Clarifying the Definition of a Business" ("ASU 2017-01"). ASU 2017-01 modifies the requirements to meet the definition of a business under Accounting Standards Codification ("ASC") Topic 805, "Business Combinations." The amendments provide a screen to determine when a set of identifiable assets and liabilities is not a business. The screen requires that when substantially all of the fair value of the gross assets acquired (or disposed of) is concentrated in a single identifiable asset or group of similar identifiable assets, the set is not a business. The impact is expected to result in fewer transactions being accounted for as business combinations. The Company believes that this amendment will result in most of its real estate acquisitions being accounted for as asset acquisitions rather than business combinations. ASU 2017-01 is effective for the Company for annual and interim periods beginning after December 15, 2017 with early adoption permitted. The Company adopted this standard effective January 1, 2017. The impact to the Consolidated Financial Statements and related notes as a result of the adoption of this standard is primarily related to the difference in the accounting of acquisition costs. When accounting for these costs as a part of an asset acquisition, the Company is permitted to capitalize the costs. Upon the adoption of ASU 2017-01 the Company evaluates each acquisition of real estate or in-substance real estate to determine if the integrated set of assets and activities acquired meet the definition of a business and need to be accounted as a business combination. All acquisitions of real estate by the Company during 2017 to date do not meet the new definition of a business.

In November 2016, the FASB issued ASU No. 2016-18, "Statement of Cash Flows; Restricted Cash" ("ASU 2016-18"). This update requires that a statement of cash flows explain the change during the period in the total of cash, cash equivalents, and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The Company will adjust the consolidated statement of cash flows as required in conjunction with the adoption of ASU 2016-08 in 2018. ASU 2016-18 is effective for the Company for annual and interim periods beginning after December 15, 2017 with early adoption permitted.

In August 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments ("ASU 2016-15"). The ASU provides guidance on the treatment of cash receipts and cash payments for certain types of cash transactions, to eliminate diversity in practice in the presentation of the cash flow statement. For public business entities, the amendments in ASU 2016-15 are effective for financial statements issued for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Earlier application was permitted. The Company will adjust the consolidated statement of cash flows as required in conjunction with the adoption of ASU 2016-15 in 2018.

In March 2016, the FASB issued ASU No. 2016-07, "Simplifying the Transition to the Equity Method of Accounting" ("ASU 2016-07"), which eliminates the requirement to retroactively adjust an investment, results of operations, and retained earnings when the investment qualifies for the use of the equity method as a result of an increase in the level of ownership interest or degree of influence. The new standard is effective for annual reporting periods beginning after December 15, 2016. ASU 2016-07 did not have a material impact on the Company's financial statements when adopted.

In June 2016, the FASB updated ASC Topic 326 "Financial Instruments - Credit Losses" with 2016-13 "Measurement of Credit Losses on Financial Instruments" ("ASU 2016-03"). ASU 2016-13 enhances the methodology of measuring expected credit losses to include the use of forward-looking information to better inform credit loss estimates. ASU 2016-13 is effective for annual periods (including interim periods within those periods) beginning after December 15, 2019. The Company is currently evaluating the guidance and has not determined the impact this standard may have on the Company's financial statements.

In February 2016, the FASB issued ASU No. 2016-02, "Leases (Topic 842)" ("ASU 2016-02"). Under ASU 2016-02, an entity will be required to recognize right-of-use assets and lease liabilities on its balance sheet and disclose key information about leasing arrangements. ASU 2016-02 offers specific accounting guidance for a lessee, a lessor and sale and leaseback transactions. Lessees and lessors are required to disclose qualitative and quantitative information about leasing arrangements to enable a user of the financial statements to assess the amount, timing and uncertainty of cash flows arising from leases. For public companies, ASU 2016-02 is effective for annual reporting periods beginning after December 15, 2018, including interim periods within that reporting period, and requires a modified retrospective adoption, with early adoption permitted. The Company expects that, because of the ASU 2016-02's emphasis on lessee accounting, ASU 2016-02 will not have a material impact on the Company's accounting for leases. Consistent with present standards, the Company will continue to account for lease revenue on a straight-line basis. Also, consistent with the Company's current practice, under ASU 2016-02 only initial direct costs that are incremental to the lessor will be capitalized.

In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers (Topic 606)" ("ASU 2014-09"). Under the new standard, revenue is recognized when persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectability is probable. Revenue is generally recognized net of allowances. In August 2015, the FASB issued ASU 2015-14, Revenue from Contracts with Customers-Deferral of the Effective Date which defers the effective date of the new revenue recognition standard until the first quarter of 2018. Therefore, ASU 2014-09 will become effective for the Company in the first quarter of the fiscal year ending December 31, 2018. Early adoption is permitted, but not earlier than the first quarter of the fiscal year ending December 31, 2017. The ASU allows for either full retrospective or modified retrospective adoption. The Company has selected the modified retrospective approach. In April 2016, the FASB issued ASU No. 2016-10, "Revenue from Contracts with Customers" (Topic 606): Identifying Performance Obligations and Licensing, which adds guidance on identifying performance obligations within a contract. The majority of the Company's revenue is derived from rental income, which is scoped out from this standard and will be accounted for under ASU 2016-02, Leases, discussed above. The Company's other revenue streams, which are being evaluated under this ASU, include but are not limited to other property revenues and interest income from related parties determined not to be within the scope of ASU 2016-02, and gains and losses from real estate dispositions. The Company will continue to assess the impact of the new standard and will adopt it as of January 1, 2018, however, the Company does expect additional disclosures that are required from the adoption of this standard.

In March 2016, the FASB issued ASU 2016-08, "Principal Versus Agent Considerations (Reporting Revenue Gross Versus Net) (Topic 606)" ("ASU 2016-08"), which updates the new revenue standard by clarifying the principal versus agent implementation guidance, but does not change the core principle of the new standard. The updates to the principal versus agent guidance (1) require an entity to determine whether it is a principal or an agent for each distinct good or service (or a distinct bundle of goods or services) to be provided to the customer; (2) illustrate how an entity that is a principal might apply the control principle to goods, services, or rights to services, when another party is involved in providing goods or services to a customer; (3) clarify that the purpose of certain specific control indicators is to support or assist in the assessment of whether an entity controls a specified good or service before it is transferred to the customer, provide more specific guidance on how the indicators should be considered, and clarify that their relevance will vary depending on the facts and circumstances; and (4) revise existing examples and add two new ones to more clearly depict how the guidance should be applied. The effective date and transition requirements for ASU 2016-08 are the same as the effective date and transition requirements of Topic 606, Revenue from Contracts with Customers (see ASU 2014-09 above). The majority of the Company's revenue is derived from rental income, which is scoped out from this standard and will be accounted for under ASU 2016-02, Leases, discussed above. The Company will continue to assess the impact of the new standard and will adopt it as of January 1, 2018, however, as noted above in Note 2, the Company has reclassified certain tenant reimbursements as other property revenues and does expect additional disclosures from the adoption of this standard.

In February 2017, the FASB issued ASU 2017-05 "Other Income - Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20)" ("ASU 2017-05"). ASU 2017-05 clarifies that a financial asset is within the scope of Subtopic 610-20 if it meets the definition of an in substance nonfinancial asset. ASU 2017-05 also defines the term in substance nonfinancial asset. It is effective for annual periods beginning after December 15, 2017. The adoption of this standard is not anticipated to have a material impact on our consolidated financial statements.

### **Note 3 – Sale of Real Estate Asset and Abandonment of Development Project**

#### *Sale of Village Green Ann Arbor*

On February 22, 2017, the Company closed on the sale of the Village Green Ann Arbor property, located in Ann Arbor, Michigan. The property was sold for approximately \$71.4 million, subject to certain prorations and adjustments typical in such real estate transactions. After deduction for the payoff of the existing mortgage indebtedness encumbering the Village Green Ann Arbor property in the amount of \$41.4 million and payment of closing costs and fees of \$1.3 million, the sale of the property generated net proceeds of approximately \$28.6 million and a gain on sale of approximately \$16.7 million, of which the Company's pro rata share of proceeds was approximately \$13.6 million and pro rata share of the gain was approximately \$7.8 million.

#### *Sale of Lansbrook Village*

On April 26, 2017, the Company closed on the sale of Lansbrook Village, located in Palm Harbor, Florida. The 90% owned property was sold for approximately \$82.4 million, subject to certain prorations and adjustments typical in such real estate transactions. After deduction for assumption of the existing mortgage indebtedness encumbering Lansbrook Village in the amount of \$57.2 million and payment of closing costs and fees of \$1.2 million, the sale of the property generated net proceeds of approximately \$24.1 million and a gain on sale of approximately \$22.8 million, of which the Company's pro rata share of proceeds was approximately \$19.1 million and pro rata share of the gain was approximately \$16.1 million.

#### *Sale of Fox Hill*

On May 24, 2017, the Company closed on the sale of the Fox Hill property, located in Austin, Texas. The property was sold for approximately \$46.5 million, subject to certain prorations and adjustments typical in such real estate transactions. After deduction for the payoff of the existing mortgage indebtedness encumbering the Fox Hill property in the amount of \$26.7 million, the payment of a prepayment penalty on the mortgage of \$1.6 million and payment of closing costs and fees of \$0.5 million, the sale of the property generated net proceeds of approximately \$19.2 million and a gain on sale of approximately \$10.7 million, of which the Company's pro rata share of proceeds was approximately \$16.4 million and pro rata share of the gain was approximately \$10.3 million.

#### *Sale of MDA Apartments*

On June 30, 2017, the Company closed on the sale of its interest in MDA Apartments, located in Chicago, Illinois. The Company's 35% interest in the property was sold for approximately \$18.3 million, subject to certain prorations and adjustments typical in such real estate transactions. After deduction for the payment of closing costs and fees of \$0.7 million, the sale of the joint venture interest in the property generated net proceeds of approximately \$17.6 million and gain on sale of \$10.2 million, of which the Company's pro rata share of proceeds was approximately \$11.0 million and pro rata share of the gain was approximately \$6.4 million.

#### *Election to Abandon East San Marco Development*

On November 24, 2015, the Company entered into a cost-sharing agreement to pursue the acquisition of a tract of real property located in Jacksonville, Florida for the development of a 266-unit, Class A multifamily apartment community with 44,276 square feet of retail space, or the East San Marco Property. In 2017 the Company elected to abandon pursuit of the development of the East San Marco Property due to significant cost escalations arising from scope changes imposed on the project after the start and from both general and market specific labor and material inflation, which negatively impacted the risk and return profile of the project. The Company recognized approximately \$2.9 million of acquisition and pursuit costs during the nine months ended September 30, 2017 based on its investment in a controlling equity position in the East San Marco Property prior to abandonment.



#### Note 4 – Investments in Real Estate

As of September 30, 2017, the Company was invested in twenty-five operating real estate properties and ten development properties generally through joint ventures, including convertible preferred equity investments, and mezzanine loans. The following tables provide summary information regarding our operating and development investments, which are either consolidated or presented on the equity method of accounting.

##### Operating Properties

<b>Multifamily Community Name/Location</b>	<b>Number of Units</b>	<b>Year Built/Renovated <sup>(1)</sup></b>	<b>Ownership Interest</b>
ARIUM at Palmer Ranch, Sarasota, FL	320	2016	95.0%
ARIUM Grandewood, Orlando, FL	306	2005	95.0%
ARIUM Gulfshore, Naples, FL	368	2016	95.0%
ARIUM Palms, Orlando, FL	252	2008	95.0%
ARIUM Pine Lakes, Port St. Lucie, FL	320	2003	85.0%
ARIUM Westside, Atlanta, GA	336	2008	90.0%
Ashton Reserve, Charlotte, NC	473	2015	100.0%
Citrus Tower, Orlando, FL	336	2006	96.8%
Enders Place at Baldwin Park, Orlando, FL	220	2003	89.5%
James on South First, formerly Legacy at Southpark, Austin, TX	250	2016	90.0%
Marquis at Crown Ridge, San Antonio, TX	352	2009	90.0%
Marquis at Stone Oak, San Antonio, TX	335	2007	90.0%
Marquis at The Cascades, Tyler, TX	582	2009	90.0%
Marquis at TPC, San Antonio, TX	139	2008	90.0%
Nevadan, Atlanta, GA	480	1990	90.0%
Park & Kingston, Charlotte, NC	168	2015	96.0%
Preston View, Morrisville, NC	382	2000	91.8%
Roswell City Walk, Roswell, GA	320	2015	98.0%
Sorrel, Frisco, TX	352	2015	95.0%
Sovereign, Fort Worth, TX	322	2015	95.0%
The Brodie, Austin, TX	324	2001	92.5%
The Preserve at Henderson Beach, Destin, FL	340	2009	100.0%
Villages at Cypress Creek, Houston, TX	384	2001	80.0%
Wesley Village, Charlotte, NC	301	2010	91.8%
Whetstone, Durham, NC	204	2015	<sup>(2)</sup>
<b>Total</b>	<b>8,166</b>		

<sup>(1)</sup> Represents date of last significant renovation or year built if there were no renovations.

<sup>(2)</sup> Whetstone is currently a preferred equity investment providing a stated investment return.

Depreciation expense was \$8.9 million and \$5.9 million, and \$24.5 million and \$16.7 million, for the three and nine months ended September 30, 2017 and 2016, respectively.

Intangibles related to the Company's consolidated investments in real estate consist of the value of in-place leases. In-place leases are amortized over the remaining term of the in-place leases, which is approximately six months. Amortization expense related to the in-place leases was \$2.9 million and \$1.3 million, and \$8.6 million and \$5.8 million, for the three and nine months ended September 30, 2017 and 2016, respectively.



*Development Properties*

<u>Multifamily Community Name/Location</u>	<u>Planned Number of Units</u>	<u>Actual / Anticipated Initial Occupancy</u>	<u>Anticipated Construction Completion</u>
Alexan CityCentre, Houston, TX	340	2Q 2017	4Q 2017
Helios, Atlanta, GA	282	2Q 2017	4Q 2017
Alexan Southside Place, Houston, TX	270	4Q 2017	2Q 2018
Lake Boone Trail, Raleigh, NC	245	3Q 2017	3Q 2018
Vickers Village, Roswell, GA	79	3Q 2018	4Q 2018
APOK Townhomes, Boca Raton, FL	90	3Q 2018	1Q 2019
Crescent Perimeter, Atlanta, GA	320	4Q 2018	2Q 2019
Domain, Garland, TX	299	4Q 2018	2Q 2019
West Morehead, Charlotte, NC	286	4Q 2018	2Q 2019
Flagler Village, Fort Lauderdale, FL	384	3Q 2019	3Q 2020
<b>Total</b>	<b>2,595</b>		

**Note 5 – Acquisition of Real Estate**

The following describes the Company’s significant acquisition activity during the nine months ended September 30, 2017:

*Acquisition of Bell Preston View*

On February 17, 2017, the Company, through subsidiaries of its Operating Partnership, acquired a 91.8% interest in a 382-unit apartment community located in Morrisville, North Carolina, known as Bell Preston View Apartments (“Preston View”) for approximately \$59.5 million. The purchase price of \$59.5 million was funded, in part, with a \$41.1 million senior mortgage loan secured by the Preston View property.

*Acquisition of Wesley Village*

On March 9, 2017, the Company, through subsidiaries of its Operating Partnership, acquired a 91.8% interest in a 301-unit apartment community and adjacent land located in Charlotte, North Carolina, known as Wesley Village Apartments (“Wesley Village”) for approximately \$57.2 million. The purchase price for Wesley Village of approximately \$57.2 million was funded, in part, with a \$40.5 million senior mortgage loan secured by the Wesley Village property.

*Acquisition of Texas Portfolio (“Texas Portfolio”)*

On June 9, 2017, the Company, through subsidiaries of its Operating Partnership, acquired a 90.0% interest in a portfolio of five apartment community properties containing 1,408-units, located in San Antonio and Tyler, Texas for approximately \$188.9 million. The purchase price for the five-property portfolio was funded, in part, with the assumption of five senior mortgage loans of a total of approximately \$146.4 million secured individually by each of the portfolio properties. The properties are Marquis at Crown Ridge, Marquis at Stone Oak and Marquis at TPC located in San Antonio, Texas, and Marquis at The Cascades I and II (considered one property subsequent to acquisition) located in Tyler, Texas.

*Acquisition at Villages at Cypress Creek*

On September 8, 2017, the Company, through subsidiaries of its Operating Partnership, acquired an 80.0% interest in a 384-unit apartment community located in Houston, Texas, known as Villages at Cypress Creek (“Villages at Cypress Creek”) for approximately \$40.7 million. The purchase price for Villages at Cypress Creek of approximately \$40.7 million was funded, in part, with a \$26.2 million senior mortgage loan secured by the Villages at Cypress Creek property.

*Acquisition of Citrus Tower*

On September 28, 2017, the Company, through subsidiaries of its Operating Partnership, acquired a 96.8% interest in a 336-unit apartment community located in Orlando, Florida, known as Citrus Tower (“Citrus Tower”) for approximately \$55.3 million. The purchase price for Citrus Tower of approximately \$55.3 million was funded, in part, with a \$41.4 million senior mortgage loan secured by the Citrus Tower property.

### Purchase Price Allocations

The acquisitions of Wesley Village, Preston View, the Texas Portfolio, Villages at Cypress Creek, and Citrus Tower have been accounted for as asset acquisitions. The purchase prices were allocated to the acquired assets and assumed liabilities based on their estimated fair values at the dates of acquisition.

The following table summarizes the assets acquired and liabilities assumed at the acquisition date (amounts in thousands):

	<b>Purchase Price Allocation</b>
Land	\$ 40,473
Building	312,884
Building improvements	19,615
Land improvements	17,039
Furniture and fixtures	7,014
In-place leases	8,021
Other assets	666
Total assets acquired	<u>\$ 405,712</u>
Mortgages assumed	<u>\$ 146,377</u>
Total liabilities assumed	<u>\$ 146,377</u>

The pro-forma information presented below represents the change in consolidated revenue and earnings as if the Company's acquisitions of Wesley Village, Preston View, the Texas Portfolio, Villages at Cypress Creek, Citrus Tower and 2016 acquisitions, had occurred on January 1, 2016 (amounts in thousands, except per share amounts).

	<u>Nine Months Ended September 30,</u>			<u>Nine Months Ended September 30,</u>		
	<u>2017</u>			<u>2016</u>		
	<u>As Reported</u>	<u>Pro-Forma Adjustments</u>	<u>Pro-Forma</u>	<u>As Reported</u>	<u>Pro-Forma Adjustments</u>	<u>Pro-Forma</u>
Revenues	\$ 86,734	\$ 17,796	\$ 104,530	\$ 57,389	\$ 52,256	\$ 109,645
Net income (loss)	\$ 40,115	\$ 10,128	\$ 50,243	\$ (3,014)	\$ (17,384)	\$ (20,398)
Net income (loss) attributable to common stockholders	\$ 563	\$ 9,220	\$ 9,783	\$ (11,727)	\$ (15,923)	\$ (27,650)
Income (loss) per share, basic and diluted <sup>(1)</sup>	\$ 0.02		\$ 0.38	\$ (0.57)		\$ (1.34)

<sup>(1)</sup> Pro-forma earnings (loss) per share, both basic and diluted, are calculated based on the net earnings (loss) attributable to the Company.

Aggregate property level revenues and net loss for 2017 acquisitions of Wesley Village, Preston View, the Texas Portfolio, Villages at Cypress Creek, and Citrus Tower since the properties' respective acquisition dates, that are reflected in the Company's consolidated statement of operations for the nine months ended September 30, 2017 amounted to \$12.4 million and \$3.9 million, respectively.

### Note 6 – Notes and Interest Receivable due from Related Party

Following is a summary of the Notes and interest receivable due from related parties as of September 30, 2017 and December 31, 2016 (amounts in thousands):

<u>Property</u>	<u>September 30,</u> <u>2017</u>	<u>December 31,</u> <u>2016</u>
APOK Townhomes	\$ 11,360	\$ —
Domain	20,528	—
West Morehead	24,883	21,267
Total	<u>\$ 56,771</u>	<u>\$ 21,267</u>

The interest income from related parties for the three and nine months ended September 30, 2017 and 2016 are summarized below (amounts in thousands):

Property	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
APOK Townhomes	\$ 424	\$ —	\$ 1,232	\$ —
Domain	767	—	1,758	—
West Morehead	929	—	2,751	—
Interest income from related parties	<u>\$ 2,120</u>	<u>\$ —</u>	<u>\$ 5,741</u>	<u>\$ —</u>

#### *West Morehead Mezzanine Financing*

On December 29, 2016, the Company, through BRG Morehead NC, LLC, or BRG Morehead NC, an indirect subsidiary, provided a \$21.3 million mezzanine loan, or the BRG West Morehead Mezz Loan, to BR Morehead JV Member, LLC, an affiliate of the Manager, or BR Morehead JV Member. The BRG West Morehead Mezz Loan is secured by BR Morehead JV Member's approximate 95.0% interest in a multi-tiered joint venture along with Bluerock Special Opportunity + Income Fund II, ("Fund II"), an affiliate of the Manager, and an affiliate of ArchCo Residential, or the West Morehead JV, which intends to develop an approximately 286-unit Class A apartment community located in Charlotte, North Carolina to be known as West Morehead. The BRG West Morehead Mezz Loan matures on the earlier of January 5, 2020, or the maturity date of the West Morehead Construction Loan, as defined below, as extended, and bears interest at a fixed rate of 15.0%. Regular monthly payments are interest-only during the initial term. The BRG West Morehead Mezz Loan can be prepaid without penalty. The Company has the right to exercise an option to purchase, at the greater of a 25 basis point discount to fair market value or 15% internal rate of return for Fund II, up to a 100% common membership interest in BR Morehead JV Member (the mezzanine borrower), which is 99.5% owned by Fund II and which currently holds an approximate 95.0% interest in the West Morehead JV and in the West Morehead property, subject to certain promote rights of our unaffiliated development partner.

On January 5, 2017, the Company increased the amount of the BRG West Morehead Mezz Loan to approximately \$24.6 million.

In conjunction with the West Morehead development, on December 29, 2016, the West Morehead property owner, which is owned by an entity in which the Company owns an indirect interest, entered into a \$34.5 million construction loan with an unaffiliated party, or the West Morehead Construction Loan, of which a de minimus amount is outstanding at September 30, 2017, and which is secured by the West Morehead property. The West Morehead Construction Loan matures on December 29, 2019, and contains two one-year extension options, subject to certain conditions including a debt service coverage, loan to value ratio and payment of an extension fee. The West Morehead Construction Loan bears interest on a floating basis on the amount drawn based on LIBOR plus 3.75%, subject to a minimum of 4.25%. Regular monthly payments are interest-only until September 2019, with further payments based on twenty-five-year amortization. The West Morehead Construction Loan can be prepaid without penalty.

In addition, on December 29, 2016, the West Morehead property owner, which is owned by an entity in which the Company owns an indirect interest, entered into a \$7.3 million mezzanine loan with an unaffiliated party, of which \$2.8 million is outstanding at September 30, 2017, and which is secured by membership interest in the joint venture developing the West Morehead property. The loan matures on December 29, 2019, and contains two one-year extension options, subject to certain conditions including a debt service coverage, loan to value ratio, extension of the West Morehead Construction Loan and payment of an extension fee. The loan bears interest on a fixed rate of 11.5%. Regular monthly payments are interest-only. The loan can be prepaid prior to maturity provided the lender receives a cumulative return of 30% of its loan amount including all principal and interest paid.

#### *APOK Townhomes Mezzanine Financing*

On January 6, 2017, the Company, through BRG Boca, LLC, or BRG Boca, an indirect subsidiary, provided a \$11.2 million mezzanine loan, or the BRG Boca Mezz Loan, to BRG Boca JV Member, LLC, an affiliate of the Manager, or BR Boca JV Member. The BRG Boca Mezz Loan is secured by BR Boca JV Member's approximate 90.0% interest in a multi-tiered joint venture along with Fund II, an affiliate of the Manager, and an affiliate of NCC Development Group, or the Boca JV, which intends to develop an approximately 90-unit Class A apartment community located in Boca Raton, Florida to be known as APOK Townhomes. The BRG Boca Mezz Loan matures on the earlier of January 6, 2020, or the maturity of the Boca Construction Loan, defined below, as extended, and bears interest at a fixed rate of 15.0%. Regular monthly payments are interest-only during the initial term. The BRG Boca Mezz Loan can be prepaid without penalty. The Company has the right to exercise an option to purchase, at the greater of a 25 basis point discount to fair market value or 15% internal rate of return for Fund II, up to a 100% common membership interest in BR Boca JV Member (the mezzanine borrower), which is 99.5% owned by Fund II and which currently holds an approximate 90.0% interest in the Boca JV and in the Boca property, subject to certain promote rights of our unaffiliated development partner.

In conjunction with the APOK Townhomes development, on December 29, 2016, the APOK Townhomes property owner, which is owned by an entity in which the Company owns an indirect interest, entered into a \$18.7 million construction loan with an unaffiliated party, the Boca Construction Loan, of which \$2.7 million is outstanding at September 30, 2017, which is secured by the APOK Townhomes property. The loan matures on June 29, 2019, and contains two one-year extension option, subject to certain conditions including a debt service coverage, stabilized occupancy and payment of an extension fee. The loan requires interest-only payments at prime plus 0.625%, subject to a floor of 4.125%. The loan can be prepaid without penalty.

#### *Domain Mezzanine Financing*

On March 3, 2017, the Company, through BRG Domain Phase 1, LLC, or BRG Domain 1, an indirect subsidiary, provided a \$20.3 million mezzanine loan, or the BRG Domain 1 Mezz Loan, to BR Member Domain Phase 1, LLC, an affiliate of the Manager, or BR Domain 1 JV Member. The BRG Domain 1 Mezz Loan is secured by BR Domain 1 JV Member's approximate 95.0% interest in a multi-tiered joint venture along with Fund II, an affiliate of the Manager, and an affiliate of ArchCo Residential, or the Domain Phase 1 JV, which intends to develop an approximately 299-unit Class A apartment community located in Garland, Texas. The BRG Domain Phase 1 Mezz Loan matures on the earlier of March 3, 2020, or the maturity of the Domain 1 Construction Loan, defined below, as extended, and bears interest at a fixed rate of 15.0%. Regular monthly payments are interest-only during the initial term. The BRG Domain 1 Mezz Loan can be prepaid without penalty. The Company has the right to exercise an option to purchase, at the greater of a 25 basis point discount to fair market value or 15% internal rate of return for Fund II, up to a 100% common membership interest in BR Domain 1 JV Member (the mezzanine borrower), which is 99.5% owned by Fund II and which currently holds an approximate 95.0% interest in the Domain 1 JV and in the Domain 1 property, subject to certain promote rights of our unaffiliated development partner.

In conjunction with the Domain 1 development, on March 3, 2017, the Domain 1 property owner, which is owned by an entity in which the Company owns an indirect interest, entered into a \$30.3 million construction loan with an unaffiliated party, or the Domain 1 Construction Loan, of which none is outstanding at September 30, 2017, and which is secured by the Domain 1 property. The Domain 1 Construction Loan matures on March 3, 2020, and contains two one-year extension options, subject to certain conditions including construction completion, a debt service coverage, loan to value ratio and payment of an extension fee. The Domain 1 Construction Loan bears interest on a floating basis on the amount drawn based on LIBOR plus 3.25%. Regular monthly payments are interest-only until March 2020, with further payments based on thirty-year amortization. The Domain 1 Construction Loan can be prepaid without penalty.

In addition, on March 3, 2017, the Domain 1 property owner, which is owned by an entity in which the Company owns an indirect interest, entered into a \$6.4 million mezzanine loan with an unaffiliated party, of which \$2.5 million is outstanding at September 30, 2017, and which is secured by membership interest in the joint venture developing the Domain 1 property. The loan matures on March 3, 2020, and contains two one-year extension options, subject to certain conditions including a debt service coverage, loan to value ratio, extension of the Domain 1 Construction Loan and payment of an extension fee. The loan bears interest on a fixed rate of 12.5%, with 9.5% paid currently. Regular monthly payments are interest-only. The loan can be prepaid prior to maturity provided the lender receives a minimum profit and 1% exit fee.

#### **Note 7 – Preferred Equity Investments and Investments in Unconsolidated Real Estate Joint Ventures**

Following is a summary of the Company's ownership interests in the investments reported under the equity method of accounting. The carrying amount of the Company's investments in unconsolidated real estate joint ventures as of September 30, 2017 and December 31, 2016 is summarized in the table below (amounts in thousands):

<b>Property</b>	<b>September 30, 2017</b>	<b>December 31, 2016</b>
Alexan CityCentre	\$ 9,258	\$ 7,733
Alexan Southside Place	19,015	17,322
APOK Townhomes	7	7,569
Domain	12	5,249
Flagler Village	25,384	14,035
Helios	16,360	16,360
Lake Boone Trail	11,930	9,919
West Morehead	14	13
Whetstone	12,932	12,932
Total	\$ 94,912	\$ 91,132

As of September 30, 2017, the Company had outstanding equity investments in nine multi-tiered joint ventures, each of which were created to develop a multifamily property. In each case, a wholly-owned subsidiary of the Operating Partnership made a preferred investment in a joint venture, except Flagler Village, Domain, West Morehead and APOK Townhomes, which are common interests, and West Morehead, APOK Townhomes and Domain, which are primarily mezzanine loan investments as discussed in Note 6. The common interests in these joint ventures, as well as preferred interests in some cases, are owned by affiliates of the Manager. In each case, the Company's preferred investment in the joint venture generates a preferred return of 15% on its outstanding capital contributions and the Company is not allocated any of the income or loss. The joint venture is the controlling member in an entity whose purpose is to develop a multifamily property. Each joint venture in which the Company owns a preferred interest is required to redeem the Company's preferred membership interests plus any accrued but unpaid preferred return on the earlier of the date which is six months following the maturity of the related development's construction loan, or any earlier acceleration or due date. Additionally, the Company has the right, in its sole discretion, to convert its preferred membership interest in each joint venture into a common membership interest for a period of six months from the date upon which 70% of the units in the related development have been leased.

The following provides additional information regarding the Company's preferred equity and investments.

The preferred returns and equity in income of the Company's unconsolidated real estate joint ventures for the three and nine months ended September 30, 2017 and 2016 are summarized below (amounts in thousands):

Property	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Alexan CityCentre	\$ 385	\$ 294	\$ 1,010	\$ 791
Alexan Southside Place	740	655	2,113	1,950
APOK Townhomes	—	205	—	205
Domain	—	145	141	422
EOS	(3)	137	(25)	409
Flagler Village	(1)	(4)	(5)	(4)
Helios	619	619	1,835	1,842
Lake Boone Trail	451	375	1,319	1,117
West Morehead	—	141	—	435
Whetstone	497	507	1,477	1,450
Preferred returns and equity in income of unconsolidated joint venture	<u>\$ 2,688</u>	<u>\$ 3,074</u>	<u>\$ 7,865</u>	<u>\$ 8,617</u>

Summary combined financial information for the Company's investments in unconsolidated real estate joint ventures as of September 30, 2017 and December 31, 2016 and for the three and nine months ended September 30, 2017 and 2016, is as follows:

	September 30, 2017	December 31, 2016
<b>Balance Sheets:</b>		
Real estate, net of depreciation	\$ 304,921	\$ 197,742
Other assets	29,576	33,814
Total assets	<u>\$ 334,497</u>	<u>\$ 231,556</u>
Mortgages payable	\$ 202,308	\$ 97,598
Other liabilities	20,267	13,191
Total liabilities	\$ 222,575	\$ 110,789
Members' equity	111,922	120,767
Total liabilities and members' equity	<u>\$ 334,497</u>	<u>\$ 231,556</u>

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2017</u>	<u>2016</u>	<u>2017</u>	<u>2016</u>
<b>Operating Statement:</b>				
Rental revenues	\$ 1,344	\$ 1,841	\$ 2,930	\$ 4,608
Operating expenses	(1,466)	(885)	(2,870)	(2,577)
(Loss) income before debt service, acquisition costs, and depreciation and amortization	(122)	956	60	2,031
Interest expense, net	(2,924)	(344)	(7,395)	(999)
Acquisition costs	—	(3)	—	(3)
Depreciation and amortization	(939)	(771)	(1,922)	(2,296)
Operating (loss)	(3,985)	(162)	(9,257)	(1,267)
Net loss	<u>\$ (3,985)</u>	<u>\$ (162)</u>	<u>\$ (9,257)</u>	<u>\$ (1,267)</u>

#### *Alexan CityCentre Interests*

On July 1, 2014, through BRG T&C BLVD Houston, LLC, a wholly-owned subsidiary of the Operating Partnership, the Company made a convertible preferred equity investment in a multi-tiered joint venture along with Bluerock Growth Fund, LLC (“BGF”), Fund II and Bluerock Special Opportunity + Income Fund III, LLC (“Fund III”), affiliates of the Manager, and an affiliate of Trammell Crow Residential, to develop a 340-unit Class A apartment community located in Houston, Texas, to be known as Alexan CityCentre. The Company has made a capital commitment of approximately \$9.3 million to acquire 100% of the Class A preferred equity interests in BR T&C BLVD JV Member, LLC, all of which has been funded as of September 30, 2017 (of which \$2.8 million earns a 20% return).

On June 7, 2016, the Alexan CityCentre property owner (the “Alexan borrower”), which is owned by an entity in which the Company owns an indirect interest, entered into a loan modification agreement to amend the terms of its construction loan financing the construction and development of the Alexan CityCentre property (the “Alexan Development”). The maximum principal amount available to the Alexan borrower under the terms of the modified loan is \$55.1 million, of which approximately \$48.8 million is outstanding at September 30, 2017. The maturity date is January 1, 2020, subject to a single one-year extension exercisable at the option of the Alexan borrower. The interest rate on the loan is a variable per annum rate equal to the prime rate plus 0.5%, or LIBOR plus 3.00%, at the Alexan borrower’s option. The loan requires monthly interest payments until the maturity date, after which \$60,000 monthly payments of principal will be required in addition to payment of accrued interest during the maturity extension period. The Alexan borrower was required to initially fund approximately \$2.6 million as an interest reserve and approximately \$0.6 million as an operating deficit reserve. Certain unaffiliated third parties agreed to guaranty the completion of the development of the Alexan Development and provided partial guaranties of the Alexan borrower’s principal and interest obligations under the loan. The Alexan borrower is required to complete the Alexan Development by December 31, 2017 (without extension for any reason). To obtain the loan modification, the Alexan borrower was required to contribute additional equity for the Alexan Development in the amount of approximately \$2.2 million to be applied to development costs, of which the Company funded approximately \$0.7 million and Bluerock Growth Fund II, LLC (“BGF II”), an affiliate of the Manager, funded \$1.3 million as Class B preferred interests earning a 20% preferred return.

#### *Alexan Southside Place Interests*

On January 12, 2015, through BRG Southside, LLC, a wholly-owned subsidiary of its Operating Partnership, the Company made a convertible preferred equity investment in a multi-tiered joint venture, along with Fund II and Fund III, which are affiliates of the Manager, and an affiliate of Trammell Crow Residential, to develop an approximately 270-unit Class A apartment community located in Houston, Texas, to be known as Alexan Southside Place. Alexan Southside Place will be developed upon a tract of land ground leased from Prokop Industries BH, L.P., a Texas limited partnership, by BR Bellaire BLVD, LLC, as tenant under an 85-year ground lease. The Company has made a capital commitment of \$19.0 million to acquire 100% of the preferred equity interests in BR Southside Member, LLC, all of which has been funded as of September 30, 2017 (of which \$1.7 million earns a 20% return).

In conjunction with the Alexan Southside development, on April 7, 2015, the Alexan Southside leasehold interest holder, which is owned by an entity in which the Company owns an indirect interest, entered into a \$31.8 million construction loan, of which \$19.4 million is outstanding at September 30, 2017, which is secured by the leasehold interest in the Alexan Southside Place property. The loan matures on April 7, 2019, and contains a one-year extension option, subject to certain conditions including a debt service coverage, loan to value ratio and payment of an extension fee. The loan bears interest on a floating basis on the amount drawn based on the base rate plus 1.25% or LIBOR plus 2.25%. Regular monthly payments are interest-only during the initial term, with payments during the extension period based on a thirty-year amortization. The loan can be prepaid without penalty.



### *APOK Townhomes Interests*

On September 1, 2016, through BRG Boca, LLC, or BRG Boca, a wholly-owned subsidiary of its Operating Partnership, the Company made an investment in a multi-tiered joint venture, along with Fund II, an affiliate of the Manager, and NCC Development Group, or the Boca JV, to develop a 90-unit Class A apartment community located in Boca Raton, Florida to be known as APOK Townhomes. On January 6, 2017, (i) Fund II substantially redeemed the common equity investment held by BRG Boca in BR Boca JV Member for \$7.3 million, (ii) BRG Boca maintained a 0.5% common interest in BR Boca JV Member, and (iii) the Company, through BRG Boca, provided a mezzanine loan in the amount of \$11.2 million to BR Boca JV Member, or the BRG Boca Mezz Loan. See Note 6 for further details regarding APOK Townhomes and the BRG Boca Mezz Loan.

### *Domain Phase 1 Interests*

On November 20, 2015, through a wholly-owned subsidiary of the Operating Partnership, BRG Domain Phase 1, LLC, the Company made a convertible preferred equity investment in a multi-tiered joint venture along with Fund II, an affiliate of the Manager, and an affiliate of ArchCo Residential, to develop an approximately 299-unit, Class A, apartment community located in Garland, Texas. The property will be developed upon a tract of approximately 10 acres of land. On March 3, 2017, (i) Fund II substantially redeemed the preferred equity investment held by BRG Domain 1 in BR Domain 1 JV Member for \$7.1 million, (ii) BRG Domain 1 maintained a 0.5% common interest in BR Domain 1 JV Member, and (iii) the Company, through BRG Domain 1, provided a mezzanine loan in the amount of \$20.3 million to BR Domain 1 JV Member, or the BRG Domain 1 Mezz Loan. See Note 6 for further details regarding Domain Phase 1 and the BRG Domain 1 Mezz Loan.

### *Flagler Village Interests*

On December 18, 2015, through BRG Flagler Village, LLC, a wholly-owned subsidiary of the Operating Partnership, BRG Flagler Village, LLC, the Company made an investment in a multi-tiered joint venture along with Fund II, an affiliate of the Manager, and an affiliate of ArchCo Residential, to develop an approximately 384-unit, Class A apartment community located in Fort Lauderdale, Florida. The Company has made a capital commitment of \$49.9 million to acquire common interests in BR Flagler Village, LLC, of which \$25.4 million has been funded at September 30, 2017.

### *Helios Interests*

On May 29, 2015, through BRG Cheshire, LLC, a wholly-owned subsidiary of its Operating Partnership, the Company made a convertible preferred equity investment in a multi-tiered joint venture, along with Fund III and an affiliate of Catalyst Development Partners II, to develop a 282-unit Class A apartment community located in Atlanta, Georgia, to be known as Helios Apartments. The Company has made a capital commitment of \$16.4 million to acquire 100% of the preferred equity interests in BR Cheshire Member, LLC, all of which has been funded as of September 30, 2017.

In conjunction with the Helios development, on December 16, 2015, the Helios property owner, which is owned by an entity in which the Company owns an indirect interest, entered into a \$38.1 million construction loan which is secured by the fee simple interest in the Helios property, of which approximately \$32.8 million is outstanding at September 30, 2017. The loan matures on December 16, 2018, and contains two one-year extension options, subject to certain conditions including a debt service coverage, loan to value ratio and payment of an extension fee. The loan bears interest on a floating basis on the amount drawn based on one-month LIBOR plus 2.50%. Regular monthly payments are interest-only during the initial term, with payments during the extension period based on a thirty-year amortization. The loan can be prepaid without penalty.

### *Lake Boone Trail Interests*

On December 18, 2015, through BRG Lake Boone, LLC, a wholly-owned subsidiary of the Operating Partnership, BRG Lake Boone, LLC, the Company made a convertible preferred equity investment in a multi-tiered joint venture along with Fund II, an affiliate of the Manager, and an affiliate of Tribridge Residential, LLC, to develop an approximately 245-unit, Class A apartment community located in Raleigh, North Carolina ("Lake Boone Trail"). The Company has made a capital commitment of \$11.9 million to acquire 100% of the preferred equity interests in BR Lake Boone JV Member, LLC, all of which has been funded at September 30, 2017.

In conjunction with the Lake Boone Trail development, on June 23, 2016, the Lake Boone property owner, which is owned by an entity in which the Company owns an indirect interest, entered into a \$25.2 million construction loan which is secured by the fee simple interest in the Lake Boone Trail property, of which \$10.8 million is outstanding as of September 30, 2017. The loan matures on December 23, 2019, and contains one extension option for one year to five years, subject to certain conditions including construction completion, a debt service coverage, loan to value ratio and payment of an extension fee. The loan bears interest on a floating basis on the amount drawn based on one-month LIBOR plus 2.65%. Regular monthly payments are interest-only during the initial term, with payments during the extension period based on a thirty-year amortization. The loan can be prepaid without penalty.

### *West Morehead Interests*

On January 6, 2016, through BRG Morehead NC, LLC, a wholly-owned subsidiary of the Operating Partnership, BRG Morehead NC, LLC, the Company made a convertible preferred equity investment in a multi-tiered joint venture along with Fund II, an affiliate of the Manager, and an affiliate of ArchCo Residential, to develop an approximately 286-unit Class A apartment community located in Charlotte, North Carolina to be known as West Morehead. The Company has a 0.5% common equity interest in BR Morehead JV Member, LLC, at September 30, 2017. See Note 6 for further details regarding West Morehead and the BRG West Morehead Mezz Loan.

### *Whetstone Interests*

On May 20, 2015, through BRG Whetstone Durham, LLC, a wholly-owned subsidiary of its Operating Partnership, the Company made a convertible preferred equity investment in a multi-tiered joint venture, along with Fund III and an affiliate of TriBridge Residential, LLC, to acquire a 204-unit Class A apartment community located in Durham, North Carolina, to be known as Whetstone Apartments. The Company has made a capital commitment of \$12.9 million to acquire 100% of the preferred equity interests in BR Whetstone Member, LLC, all of which has been funded as of September 30, 2017 (of which \$0.7 million earns a 20% return). On October 2, 2016, the Company entered into an agreement that provided for an extended twelve-month period in which it had a right to convert into common ownership. The Company did not elect to convert into common ownership at October 2, 2017 and therefore, its preferred return would decrease to 6.5%. Effective April 1, 2017, Whetstone ceased paying its preferred return on a current basis. The accrued preferred return of \$1.0 million is shown as a due from affiliates in the consolidated balance sheet. The Company has evaluated the preferred equity investment and accrued preferred return and determined that the investment is not impaired and will be fully recoverable in the future.

On October 6, 2016, the Whetstone property owner, which is owned by an entity in which the Company owns an indirect interest, entered into a mortgage loan of approximately \$26.5 million secured by the Whetstone Apartment property. The loan matures on November 1, 2023. The loan bears interest at a fixed rate of 3.81%. Regular monthly payments are interest-only until November 1, 2017, with monthly payments beginning December 1, 2017 based on thirty-year amortization. The loan may be prepaid with the greater of 1% prepayment fee or yield maintenance until October 31, 2021, and thereafter at par. The loan is nonrecourse to the Company and its joint venture partners with certain standard scope non-recourse carve-outs for certain deeds, acts or failures to act on the part of the Company and the joint venture partners.

### *KeyBank Land Loan*

The KeyBank land loan, which had been reflected on the unconsolidated entities financial statements, was paid off during the three months ended March 31, 2017.



## Note 8 – Mortgages Payable

The following table summarizes certain information as of September 30, 2017 and December 31, 2016, with respect to the Company's senior mortgage indebtedness (amounts in thousands):

Property	Outstanding Principal		As of September 30, 2017		
	September 30, 2017	December 31, 2016	Interest Rate	Fixed/ Floating	Maturity Date
ARIUM at Palmer Ranch	\$ 26,925	\$ 26,925	3.40%	LIBOR + 2.17% <sup>(1)</sup>	February 1, 2023
ARIUM Grandewood	34,294	34,294	3.05%	Floating <sup>(2)</sup>	December 1, 2024
ARIUM Gulfshore	32,626	32,626	3.40%	LIBOR + 2.17% <sup>(1)</sup>	February 1, 2023
ARIUM Palms	24,999	24,999	3.45%	LIBOR + 2.22% <sup>(1)</sup>	September 1, 2022
ARIUM Pine Lakes	26,950	26,950	3.95%	Fixed	November 1, 2023
ARIUM Westside	52,150	52,150	3.68%	Fixed	August 1, 2023
Ashton Reserve I	31,528	31,900	4.67%	Fixed	December 1, 2025
Ashton Reserve II	15,270	15,270	3.85%	LIBOR + 2.62% <sup>(1)</sup>	January 1, 2026
Citrus Tower	41,438	—	4.07%	Fixed	October 1, 2024
Crescent Perimeter <sup>(3)</sup>	1,920	—	4.23%	LIBOR + 3.00% <sup>(1)</sup>	December 12, 2020
Enders Place at Baldwin Park <sup>(4)</sup>	24,401	24,732	4.30%	Fixed	November 1, 2022
Fox Hill	—	26,705			
James on South First	26,500	26,500	4.35%	Fixed	January 1, 2024
Lansbrook Village	—	57,190			
Marquis at Crown Ridge	29,362	—	2.84%	LIBOR + 1.61% <sup>(1)</sup>	June 1, 2024
Marquis at Stone Oak	43,125	—	2.84%	LIBOR + 1.61% <sup>(1)</sup>	June 1, 2024
Marquis at The Cascades I	33,207	—	2.84%	LIBOR + 1.61% <sup>(1)</sup>	June 1, 2024
Marquis at The Cascades II	23,175	—	2.84%	LIBOR + 1.61% <sup>(1)</sup>	June 1, 2024
Marquis at TPC	17,273	—	2.84%	LIBOR + 1.61% <sup>(1)</sup>	June 1, 2024
MDA Apartments	—	37,124			
Nevadan	48,431	48,431	3.71%	LIBOR + 2.48% <sup>(1)</sup>	November 1, 2023
Park & Kingston <sup>(5)</sup>	18,432	18,432	3.41%	Fixed	April 1, 2020
Preston View	41,066	—	3.30%	LIBOR + 2.07% <sup>(1)</sup>	March 1, 2024
Roswell City Walk	51,000	51,000	3.63%	Fixed	December 1, 2026
Sorrel	38,684	38,684	3.52%	LIBOR + 2.29% <sup>(1)</sup>	May 1, 2023
Sovereign	28,880	28,880	3.46%	Fixed	November 10, 2022
The Brodie	34,825	34,825	3.71%	Fixed	December 1, 2023
The Preserve at Henderson Beach	36,484	36,989	4.65%	Fixed	January 5, 2023
Vickers Village <sup>(6)</sup>	3,875	—	4.23%	LIBOR + 3.00% <sup>(6)</sup>	December 1, 2020
Village Green of Ann Arbor	—	41,547			
Villages at Cypress Creek	26,200	—	3.23%	Fixed	October 1, 2022
Wesley Village	40,545	—	4.25%	Fixed	April 1, 2024
<b>Total</b>	<b>853,565</b>	<b>716,153</b>			
Fair value adjustments	2,055	1,364			
Deferred financing costs, net	(8,458)	(6,942)			
<b>Total</b>	<b>\$ 847,162</b>	<b>\$ 710,575</b>			

<sup>(1)</sup> One month LIBOR as of September 30, 2017 was 1.23%.

<sup>(2)</sup> ARIUM Grandewood principal balance includes the initial advance of \$29.44 million at a floating rate of 1.67% plus one month LIBOR and a \$4.85 million supplemental loan at a floating rate of 2.74% plus one month LIBOR. At September 30, 2017, the interest rates on the initial advance and supplemental loan were 2.90% and 3.97%, respectively.

<sup>(3)</sup> Construction loan of up to \$44.7 million, with interest at a floating rate of 3.00% plus one month LIBOR. The loan has a one-year extension option subject to certain conditions.

<sup>(4)</sup> The Enders Place at Baldwin Park principal balance includes a \$16.6 million loan at a fixed rate of 3.97% and a \$7.8 million supplemental loan at a fixed rate of 5.01%.

<sup>(5)</sup> The Park & Kingston principal balance includes a \$15.3 million loan at a fixed rate of 3.21% and a \$3.2 million supplemental loan at a fixed rate of 4.34%.

<sup>(6)</sup> Construction loan of up to \$18.0 million, with interest at a floating rate of 3.00% plus one month LIBOR.

### *Deferred financing costs*

Costs incurred in obtaining long-term financing, reflected as a reduction of Mortgages Payable in the accompanying Consolidated Balance Sheets, are amortized on a straight-line basis, which approximates the effective interest method, over the terms of the related debt agreements, as applicable.

### *Preston View Mortgage Payable*

On February 17, 2017, the Company, through an indirect subsidiary, entered into an approximately \$41.1 million loan secured by Preston View. The loan matures March 1, 2024 and bears interest on a floating basis based on LIBOR plus 2.07%, with interest only payments until March 2019, and then monthly payments based on 30-year amortization. After March 31, 2018, the loan may be prepaid with a 1% prepayment fee through December 31, 2023, and thereafter at par.

### *Wesley Village Mortgage Payable*

On March 9, 2017, the Company, through an indirect subsidiary, entered into an approximately \$40.5 million loan secured by Wesley Village. The loan matures April 1, 2024 and bears interest at a fixed rate of 4.25%, with interest only payments until April 2019, and then fixed monthly payments based on 30-year amortization. After January 1, 2024, the loan may be prepaid without prepayment fee or yield maintenance.

### *Marquis at Crown Ridge Mortgage Payable*

On June 9, 2017, the Company, through an indirect subsidiary, assumed a loan with a principal balance of approximately \$29.5 million secured by Marquis at Crown Ridge. The loan matures June 1, 2024, unless the maturity date is extended in connection with an election to convert to a fixed interest rate loan. The loan bears interest at a floating basis based on LIBOR plus 1.61%, with fixed monthly payments based on 30-year amortization. After February 29, 2024, the loan may be prepaid without prepayment fee or yield maintenance.

### *Marquis at Stone Oak Mortgage Payable*

On June 9, 2017, the Company, through an indirect subsidiary, assumed a loan with a principal balance of approximately \$43.1 million secured by Marquis at Stone Oak. The loan matures June 1, 2024, unless the maturity date is extended in connection with an election to convert to a fixed interest rate loan. The loan bears interest at a floating basis based on LIBOR plus 1.61%, with interest only payments until June 2018, and then fixed monthly payments based on 30-year amortization. After February 29, 2024, the loan may be prepaid without prepayment fee or yield maintenance.

### *Marquis at The Cascades I Mortgage Payable*

On June 9, 2017, the Company, through an indirect subsidiary, assumed a loan with a principal balance of approximately \$33.2 million secured by Marquis at The Cascades I. The loan matures June 1, 2024, unless the maturity date is extended in connection with an election to convert to a fixed interest rate loan. The loan bears interest at a floating basis based on LIBOR plus 1.61%, with interest only payments until June 2018, and then fixed monthly payments based on 30-year amortization. After February 29, 2024, the loan may be prepaid without prepayment fee or yield maintenance.

### *Marquis at The Cascades II Mortgage Payable*

On June 9, 2017, the Company, through an indirect subsidiary, assumed a loan with a principal balance of approximately \$23.2 million secured by Marquis at The Cascades II. The loan matures June 1, 2024, unless the maturity date is extended in connection with an election to convert to a fixed interest rate loan. The loan bears interest at a floating basis based on LIBOR plus 1.61%, with interest only payments until June 2018, and then fixed monthly payments based on 30-year amortization. After February 29, 2024, the loan may be prepaid without prepayment fee or yield maintenance.

### *Marquis at TPC Mortgage Payable*

On June 9, 2017, the Company, through an indirect subsidiary, assumed a loan with a principal balance of approximately \$17.4 million secured by Marquis at TPC. The loan matures June 1, 2024, unless the maturity date is extended in connection with an election to convert to a fixed interest rate loan. The loan bears interest at a floating basis based on LIBOR plus 1.61%, with fixed monthly payments based on 30-year amortization. After February 29, 2024, the loan may be prepaid without prepayment fee or yield maintenance.

### *Villages at Cypress Creek*

On September 8, 2017, the Company, through an indirect subsidiary, entered into an approximately \$26.2 million loan secured by Villages at Cypress Creek. The loan matures October 1, 2022, with two-one year extensions subject to certain conditions, and bears interest at a fixed rate of 3.23%, with interest only payments until October 1, 2020, and then fixed monthly payments based on 30-year amortization. After July 1, 2022, the loan may be prepaid without prepayment fee or yield maintenance.

### *Citrus Tower*

On September 28, 2017, the Company, through an indirect subsidiary, entered into an approximately \$41.4 million loan secured by Citrus Tower. The loan matures October 1, 2024, and bears interest at a fixed rate of 4.07%, with interest only payments until October 1, 2019, and then fixed monthly payments based on 30-year amortization. After July 1, 2024, the loan may be prepaid without prepayment fee or yield maintenance.

### *Debt maturities*

As of September 30, 2017, contractual principal payments for the five subsequent years and thereafter are as follows (amounts in thousands):

Year	Total
2017 (October 1-December 31)	\$ 738
2018	4,086
2019	7,652
2020	35,227
2021	12,173
Thereafter	793,689
	<u>\$ 853,565</u>
Add: Unamortized fair value debt adjustment	2,055
Subtract: Deferred financing costs, net	(8,458)
Total	<u>\$ 847,162</u>

The net book value of real estate assets providing collateral for these above borrowings were \$1,194.2 million and \$987.1 million at September 30, 2017 and December 31, 2016, respectively.

The mortgage loans encumbering the Company's properties are generally nonrecourse, subject to certain exceptions for which the Company would be liable for any resulting losses incurred by the lender. These exceptions vary from loan to loan but generally include fraud or a material misrepresentation, misstatement or omission by the borrower, intentional or grossly negligent conduct by the borrower that harms the property or results in a loss to the lender, filing of a bankruptcy petition by the borrower, either directly or indirectly and certain environmental liabilities. In addition, upon the occurrence of certain events, such as fraud or filing of a bankruptcy petition by the borrower, the Company or our joint ventures would be liable for the entire outstanding balance of the loan, all interest accrued thereon and certain other costs, including penalties and expenses.

### **Note 9 – Fair Value of Financial Instruments**

As of September 30, 2017 and December 31, 2016, the Company believes the carrying value of cash and cash equivalents, accounts receivable, due to and from affiliates, accounts payable, accrued liabilities, and distributions payable approximate their fair value based on their highly-liquid nature and/or short-term maturities. Based on the discounted amount of future cash flows currently available to the Company for similar liabilities, the fair value of the Company's mortgages payable is estimated at \$856.0 million and \$714.8 million as of September 30, 2017 and December 31, 2016, respectively, compared to the carrying amounts, before adjustments for deferred financing costs, net, of \$855.6 million and \$717.5 million, respectively. The fair value of mortgages payable is estimated based on the Company's current interest rates (Level 3 inputs, as defined in ASC Topic 820, "Fair Value Measurement") for similar types of borrowing arrangements.

### **Note 10 – Related Party Transactions**

#### *Management Agreement*

The Company entered into a management agreement (the "Management Agreement"), with the Manager, on April 2, 2014. The terms and conditions of the Management Agreement, which became effective as of April 2, 2014, are described below.

The Management Agreement requires the Manager to manage the Company's business affairs in conformity with the investment guidelines and other policies that are approved and monitored by the Company's board of directors. The Manager acts under the supervision and direction of the Board. Specifically, the Manager is responsible for (1) the selection, purchase and sale of the Company's investment portfolio, (2) the Company's financing activities, and (3) providing the Company with advisory and management services. The Manager provides the Company with a management team, including a chief executive officer, president, chief accounting officer and chief operating officer, along with appropriate support personnel. None of the officers or employees of the Manager are dedicated exclusively to the Company. The Company is dependent on its Manager to provide these services that are essential to the Company. In the event that the Manager or its affiliates are unable to provide the respective services, the Company will be required to obtain such services from other sources.

The Company pays the Manager a base management fee in an amount equal to the sum of: (A) 0.25% of the Company's stockholders' existing and contributed equity prior to the IPO and in connection with our contribution transactions, per annum, calculated quarterly based on the Company's stockholders' existing and contributed equity for the most recently completed calendar quarter and payable in quarterly installments in arrears, and (B) 1.5% of the equity per annum of the Company's stockholders who purchase shares of the Company's stock, calculated quarterly based on their equity for the most recently completed calendar quarter and payable in quarterly installments in arrears. The base management fee is payable independent of the performance of the Company's investments. The Company amended the Management Agreement to provide that the base management fee can be payable in cash or LTIP Units, at the election of the Board. The number of LTIP Units issued for the base management fee or incentive fee will be based on the fees earned divided by the 5-day trailing average Class A common stock price prior to issuance. Base management fees of \$7.8 million and \$4.3 million were expensed during the nine months ended September 30, 2017 and 2016, respectively.

Base management fees of \$2.6 million were expensed during the three months ended June 30, 2017, and were paid through the issuance of 221,481 LTIP Units on August 9, 2017. The base management fees of \$2.8 million for the three months ended September 30, 2017 will be paid through the issuance of approximately 253,300 LTIP Units assuming the \$11.06 closing share price for the Company's Class A common stock on September 29, 2017. The actual number of LTIP Units to be issued in payment of the base management fees for the three months ended September 30, 2017 is subject to change based on the average closing share price of the Company's Class A common stock on the five business days prior to the date of issuance.

The Company also pays the Manager an incentive fee with respect to each calendar quarter in arrears. The incentive fee is equal to the difference between (1) the product of (x) 20% and (y) the difference between (i) the Company's adjusted funds from operations ("AFFO"), for the previous 12-month period, and (ii) the product of (A) the weighted average of the issue price of equity securities issued in the IPO and in future offerings and transactions, multiplied by the weighted average number of all shares of the Company's Class A common stock outstanding on a fully-diluted basis (including any restricted stock units, any restricted shares of Class A common stock, LTIP Units, and other shares of common stock underlying awards granted under the Incentive Plans and OP Units) in the previous 12-month period, exclusive of equity securities issued prior to the IPO or in the contribution transactions, and (B) 8%, and (2) the sum of any incentive fee paid to the Manager with respect to the first three calendar quarters of such previous 12-month period; provided, however, that no incentive fee is payable with respect to any calendar quarter unless AFFO is greater than zero for the four most recently completed calendar quarters. One half of each quarterly installment of the incentive fee will be payable in LTIP Units, calculated pursuant to the formula above. The remainder of the incentive fee will be payable in cash or in LTIP Units, at the election of the Board, in each case calculated pursuant to the formula above. Incentive fees of \$4.0 million and \$0.2 million were expensed during the nine months ended September 30, 2017 and 2016, respectively. Incentive fees for the three months ended June 30, 2017 were paid through the issuance of 299,045 LTIP Units on August 9, 2017. There was no incentive fee during the three months ended September 30, 2017.

On July 2, 2015, the Company issued a grant of LTIP Units under the Amended 2014 Incentive Plans to the Manager. The equity grant consisted of 283,390 LTIP Units (the "2015 LTIP Units"). The 2015 LTIP Units vest ratably over a three-year period that began in July 2015, subject to certain terms and conditions, including early vesting upon an internalization of our external management functions. On August 3, 2016, the Company issued a grant of LTIP Units under the Amended 2014 Incentive Plans to the Manager. The equity grant consisted of 176,610 LTIP Units (the "2016 LTIP Units"). The 2016 LTIP Units vest ratably over a three-year period that began in August 2016, subject to certain terms and conditions, including early vesting upon an internalization of our external management functions. These LTIP Units may be convertible into OP Units under certain conditions and then may be settled in shares of the Company's Class A common stock.

LTIP amortization of \$0.1 million and \$0.5 million, and \$1.2 million and \$2.0 million, for the three and nine months ended September 30, 2017 and 2016, respectively, was recorded as part of general and administrative expenses, related to the 2015 LTIP Units and the 2016 LTIP Units. The expense recognized during 2017 and 2016 was based on the Class A common stock closing price at the vesting date or the end of the period, as applicable.

The Company is also required to reimburse the Manager for certain expenses and pay all operating expenses, except those specifically required to be borne by the Manager under the Management Agreement. Reimbursements of \$0.4 million and \$0.2 million, and \$1.4 million and \$0.5 million were expensed during the three and nine months ended September 30, 2017 and 2016, respectively, and of which \$0.3 million and \$1.1 million for the three and nine months ended September 30, 2017 are recorded as part of general and administrative expenses. In addition, the Manager was reimbursed for offering costs in conjunction with the January 2017 Common Stock Offering of \$0.03 million during the nine months ended September 30, 2017.

The initial term of the Management Agreement expired on April 2, 2017 (the third anniversary of the closing of the IPO), and automatically renewed for a one-year term expiring on April 2, 2018. The Management Agreement will automatically renew for a one-year term on each anniversary date thereafter unless previously terminated in accordance with the terms of the Management Agreement.



The Management Agreement may be terminated annually upon the affirmative vote of at least two-thirds of the Company's independent directors, based upon (1) unsatisfactory performance that is materially detrimental to the Company, or (2) the Company's determination that the fees payable to the Manager are not fair, subject to the Manager's right to prevent such termination due to unfair fees by accepting a reduction of the fees agreed to by at least two-thirds of the Company's independent directors. The Company must provide 180 days' prior notice of any such termination. Unless terminated for cause, as further described in the Management Agreement, the Manager will be paid a termination fee equal to three times the sum of the base management fee and incentive fee earned, in each case, by the Manager during the 12-month period immediately preceding such termination, calculated as of the end of the most recently completed fiscal quarter before the date of termination. The Company may also terminate the Management Agreement at any time, including during the initial term, without the payment of any termination fee, for cause with 30 days' prior written notice from the Board.

On August 4, 2017, we announced that we, our Manager and the Contributors had entered into definitive agreements, as amended, (the "Contribution Agreement") providing for the acquisition (the "Internalization") by the Company of a newly-formed entity that will own the assets that our Manager uses to operate the business of the Company. The consideration to be paid to the Contributors in connection with the Internalization is based on a formula agreed to at the time the parties originally entered into the Management Agreement in April 2014, in connection with the Company's initial public offering, and is equal to three (3) times the sum of the base management fee and incentive fee, in each case earned by the Manager under the current Management Agreement between the Manager, the Company and the Operating Partnership (the "Management Agreement") during the 12-month period ending on the last day of the month of the most recently completed fiscal quarter prior to closing, which was the three months ended September 30, 2017 (the "Consideration").

The Consideration is to be paid in a combination of OP Units, shares of the Company's common stock, newly reclassified as Class C common stock ("Class C Common Stock"), and a de minimis amount of cash, and otherwise on terms consistent with the Contribution Agreement. The number of shares of Class C Common Stock and the number of OP Units to be issued in the Internalization is based on a per share and per OP Unit price, which is based on the volume-weighted average price on the NYSE MKT of our Class A common stock for the twenty (20) trading days beginning on and including September 11, 2017 through and including October 6, 2017, per an amendment dated August 9, 2017 to the definitive agreement, which the Company determined to be \$10.64.

Upon closing of the Internalization, the Company will become a self-managed real estate investment trust. The following key executives and officers of our Manager will assume the following titles and duties with the Company: Mr. R. Ramin Kamfar will serve as our Chairman and Chief Executive Officer; Mr. James G. Babb, III, will serve as our Chief Investment Officer; Mr. Ryan S. MacDonald will serve as our Chief Acquisitions Officer; Mr. Jordan B. Ruddy will serve as our Chief Operating Officer and President; Mr. Christopher J. Vohs will serve as our Chief Financial Officer and Treasurer; and Mr. Michael L. Konig will serve as our Chief Legal Officer and Secretary. Messrs. Kamfar, Babb, MacDonald, Ruddy and Vohs have entered into employment agreements with an indirect subsidiary of the Company, and Mr. Konig has likewise entered into a services agreement with that subsidiary through his wholly-owned law firm, Konig & Associates, LLC on substantially the same terms as the employment agreements. Each such agreement will become effective upon Closing, and will have an initial term through and including December 31, 2020. As such, following the Internalization, our senior management team will continue to oversee, manage and operate the Company, and we will no longer be externally managed by the Manager. As an internally managed company, we will no longer pay the Manager any fees or expense reimbursements arising from the Management Agreement.

A special committee comprised entirely of independent and disinterested members of our board of directors (the "Special Committee"), which retained independent legal and financial advisors, unanimously determined that the entry into the Contribution Agreement and the completion of the Internalization are in the best interests of the Company. Our board of directors, by unanimous vote, made a similar determination. The Internalization closed in the fourth quarter of 2017. See Note 13, Subsequent Events.

The Manager may retain, at its sole cost and expense, the services of such persons and firms as the Manager deems necessary in connection with our management and operations (including accountants, legal counsel and other professional service providers), provided that such expenses are in amounts no greater than those that would be payable to third-party professionals or consultants engaged to perform such services pursuant to agreements negotiated on an arm's-length basis. The Company incurred \$0.5 million for legal costs reimbursed to the Manager in conjunction with acquisition, disposition, financing and other transactions in the nine months ended September 30, 2017.

#### *Selling Commissions and Dealer Manager Fees*

In conjunction with the offering of the Series B Preferred Stock, the Company engaged a related party, as dealer manager, and pays up to 10% of the gross offering proceeds from the offering as selling commissions and dealer manager fees. The dealer manager may re-allow the selling commissions and dealer manager fees to participating broker-dealers, and is expected to incur costs in excess of the 10%, which costs will be borne by the dealer manager. For the nine months ended September 30, 2017, the Company has incurred approximately \$8.2 million and \$3.5 million in selling commissions and dealer manager fees, respectively. In addition, the Manager was reimbursed for offering costs in conjunction with the Series B Preferred Offering of \$0.6 million during the nine months ended September 30, 2017, which were recorded as a reduction to the proceeds of the offering.

All of the Company's executive officers, and some of its directors, are also executive officers, managers and/or holders of a direct or indirect controlling interest in the Manager and other Bluerock-affiliated entities. As a result, they owe fiduciary duties to each of these entities, their members, limited partners and investors, which fiduciary duties may from time to time conflict with the fiduciary duties that they owe to the Company and its stockholders.

Some of the material conflicts that the Manager or its affiliates face are: 1) the determination of whether an investment opportunity should be recommended to us or another Bluerock-sponsored program or Bluerock-advised investor; 2) the allocation of the time of key executive officers, directors, and other real estate professionals among the Company, other Bluerock-sponsored programs and Bluerock-advised investors, and the activities in which they are involved; and 3) the fees received by the Manager and its affiliates.

Pursuant to the terms of the Management Agreement, summarized below are the related party amounts payable to our Manager, as of September 30, 2017 and December 31, 2016 (in thousands):

	<b>September 30, 2017</b>	<b>December 31, 2016</b>
<b>Amounts Payable to the Manager under the Management Agreement</b>		
Base management fee	\$ 2,802	\$ 2,015
Operating expense reimbursements and direct expense reimbursements	393	274
Offering expense reimbursements	74	120
<b>Total amounts payable to Manager</b>	<b>\$ 3,269</b>	<b>\$ 2,409</b>

As of September 30, 2017 and December 31, 2016, the Company had \$1.8 million and \$0.9 million, respectively, in receivables due from related parties other than the Manager, primarily for accrued preferred returns on unconsolidated real estate investments for the most recent month.

*Notes and Interest Receivable due from Related Party; Preferred Equity Investments and Investments in Unconsolidated Real Estate Joint Ventures*

The Company invests with related parties in various joint ventures in which the Company owns either preferred or common interests, and makes mezzanine loans to entities that are primarily owned by related parties. Please refer to Notes 6 and 7 for further information.

**Note 11 – Stockholders' Equity**

*Net Income (Loss) Per Common Share*

Basic net income (loss) per common share is computed by dividing net income (loss) attributable to common stockholders, less dividends on restricted stock expected to vest plus gains on redemptions on common stock, by the weighted average number of common shares outstanding for the period. Diluted net income (loss) per common share is computed by dividing net income (loss) attributable to common stockholders by the sum of the weighted average number of common shares outstanding and any potential dilutive shares for the period. Net income (loss) attributable to common stockholders is computed by adjusting net income (loss) for the non-forfeitable dividends paid on non-vested restricted stock.

The Company considers the requirements of the two-class method when preparing earnings per share. Earnings per share is not affected by the two-class method because the Company's Class A and B-3 common stock and LTIP Units participate in dividends on a one-for-one basis.



The following table reconciles the components of basic and diluted net loss per common share (amounts in thousands, except share and per share amounts):

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
Net (loss) income attributable to common stockholders	\$ (12,017)	\$ (2,551)	563	\$ (11,727)
Dividends on restricted stock expected to vest	—	—	—	(4)
Basic net (loss) income attributable to common stockholders	<u>\$ (12,017)</u>	<u>\$ (2,551)</u>	<u>563</u>	<u>\$ (11,731)</u>
Weighted average common shares outstanding <sup>(1)</sup>	<u>26,474,093</u>	<u>20,908,543</u>	<u>25,851,536</u>	<u>20,706,338</u>
Potential dilutive shares <sup>(2)</sup>	—	—	523	—
Weighted average common shares outstanding and potential dilutive shares <sup>(1)</sup>	<u>26,474,093</u>	<u>20,908,543</u>	<u>25,852,059</u>	<u>20,706,338</u>
<b>Net (loss) income per common share, basic</b>	<u>\$ (0.45)</u>	<u>\$ (0.12)</u>	<u>\$ 0.02</u>	<u>\$ (0.57)</u>
<b>Net (loss) income per common share, diluted</b>	<u>\$ (0.45)</u>	<u>\$ (0.12)</u>	<u>\$ 0.02</u>	<u>\$ (0.57)</u>

The effect of the conversion of OP Units is not reflected in the computation of basic and diluted earnings per share, as they are exchangeable for Class A common stock on a one-for-one basis. The income allocable to such units is allocated on this same basis and reflected as noncontrolling interests in the accompanying consolidated financial statements. As such, the assumed conversion of these units would have no net impact on the determination of diluted earnings per share.

- (1) For 2017, amounts relate to shares of the Company's Class A common stock and LTIP Units outstanding. For 2016, amounts relate to shares of Class A and B-3 common stock and LTIP Units outstanding.
- (2) Excludes 251 shares of common stock, for the three months ended September 30, 2017, and 1,184 and 5,498 shares of common stock, for the three and nine months ended September 30, 2016, respectively, related to non-vested restricted stock, as the effect would be anti-dilutive.

#### *Follow-On Equity Offerings*

On January 17, 2017, the Company completed an underwritten offering (the "January 2017 Class A Common Stock Offering") of 4,000,000 shares of its Class A common stock, par value \$0.01 per share. The offer and sale of the shares were registered with the SEC pursuant to the January 2016 Shelf Registration Statement. The public offering price of \$13.15 per share was announced on January 11, 2017. Net proceeds of the January 2017 Class A Common Stock Offering were approximately \$49.8 million after deducting underwriting discounts and commissions and estimated offering costs. On January 24, 2017, the Company closed on the sale of 600,000 shares of Class A common stock for proceeds of approximately \$7.5 million pursuant to the underwriters' full exercise of the overallotment option.

#### *Series B Preferred Stock Offering*

The Company issued 116,486 shares of Series B Preferred Stock under a continuous registered offering with net proceeds of approximately \$104.8 million after commissions and fees during the nine months ended September 30, 2017. As of September 30, 2017, the Company has sold 137,968 shares of Series B Preferred Stock and 137,968 Warrants to purchase 2,759,360 shares of Class A common stock for net proceeds of approximately \$124.2 million after commissions and fees.

#### *At-the-Market Offerings*

On March 29, 2016, the Company, its Operating Partnership and its Manager entered into an At Market Issuance Sales Agreement (the "Series A Sales Agreement") with FBR Capital Markets & Co. ("FBR"), and MLV & Co. LLC ("MLV"). Pursuant to the Series A Sales Agreement, FBR and MLV will act as distribution agents with respect to the offering and sale of up to \$100,000,000 in shares of Series A Preferred Stock in "at the market offerings" as defined in Rule 415 under the Securities Act, including without limitation sales made directly on or through the NYSE MKT, or on any other existing trading market for Series A Preferred Stock or through a market maker (the "Series A ATM Offering"). Since March 31, 2016, the Company has sold 146,460 shares of Series A Preferred Stock for net proceeds of approximately \$3.6 million after commissions in the ATM Offering. On April 8, 2016, the Company delivered notice to each of FBR and MLV, pursuant to the terms of the Series A Sales Agreement, to suspend all sales under the Series A ATM Offering. The Company terminated the Series A ATM Offering effective September 30, 2017.

On August 8, 2016, the Company, its Operating Partnership and its Manager entered into an At Market Issuance Sales Agreement (the “Class A Sales Agreement”) with FBR. Pursuant to the Class A Sales Agreement, FBR will act as distribution agent with respect to the offering and sale of up to \$100,000,000 in shares of Class A common stock in “at the market offerings” as defined in Rule 415 under the Securities Act, including without limitation sales made directly on or through the NYSE MKT, or on any other existing trading market for Class A common stock or through a market maker (the “Class A Common Stock ATM Offering”). The Company has not commenced any sales through the Class A Common Stock ATM Offering.

On September 14, 2016, the Company, its Operating Partnership and its Manager entered into an At Market Issuance Sales Agreement (the “Series C Sales Agreement”) with FBR. Pursuant to the Series C Sales Agreement, FBR will act as distribution agent with respect to the offering and sale of up to \$36,000,000 in shares of Series C Preferred Stock in “at the market offerings” as defined in Rule 415 under the Securities Act, including without limitation sales made directly on or through the NYSE MKT, or on any other existing trading market for Series C Preferred Stock or through a market maker (the “Series C ATM Offering”). Since September 14, 2016, the Company has sold 23,750 shares of Series C Preferred Stock for net proceeds of approximately \$0.6 million after commissions in the Series C ATM Offering. On September 27, 2016, the Company delivered notice to FBR, pursuant to the terms of the Series C Sales Agreement, to suspend all sales under the Series C ATM Offering. The Company terminated the Series C ATM Offering effective September 30, 2017.

#### *Operating Partnership and Long-Term Incentive Plan Units*

As of September 30, 2017, limited partners other than the Company owned approximately 10.29% of the Operating Partnership (273,688 OP Units, or 1.01%, is held by OP Unit holders, and 2,502,389 LTIP Units, or 9.28%, is held by LTIP Unit holders.) OP Units are exchangeable for Class A common stock on a one-for-one basis. During the nine months ended September 30, 2017, 22,367 OP Units were converted into Class A common stock.

#### *Equity Incentive Plans*

On March 24, 2016, the Company granted a total of 7,500 shares of Class A common stock to its independent directors under the Amended 2014 Individuals Plan. The fair value of the grants was approximately \$0.1 million and the shares vested immediately. On February 14, 2017, the Company granted a total of 7,500 LTIP Units to its independent directors under the Amended 2014 Individuals Plan. The fair value of the grants was approximately \$0.1 million and the LTIP Units vested immediately.

A summary of the status of the Company’s non-vested shares as of September 30, 2017 is as follows (amounts in thousands, except share amounts):

<b>Non-Vested shares</b>	<b>Shares</b>	<b>Weighted average grant-date fair value</b>
Balance at January 1, 2017	659	\$ 22.75
Granted	—	—
Vested	(659)	22.75
Forfeited	—	—
Balance at September 30, 2017	—	\$ —

At September 30, 2017, there was no unrecognized compensation cost related to unvested restricted stock granted under the independent director compensation plan.

#### *Equity Incentive Plans - LTIP Grants*

On July 2, 2015, the Company issued a grant of LTIP Units under the Amended 2014 Incentive Plans to the Manager. The equity grant consisted of 283,390 LTIP Units (the “2015 LTIP Units”). The 2015 LTIP Units vest ratably over a three-year period that began in July 2015, subject to certain terms and conditions, including early vesting upon an internalization of our external management functions. On August 3, 2016, the Company issued a grant of LTIP Units under the Amended 2014 Incentive Plans to the Manager. The equity grant consisted of 176,610 LTIP Units (the “2016 LTIP Units”). The 2016 LTIP Units vest ratably over a three-year period that began in August 2016, subject to certain terms and conditions, including early vesting upon an internalization of our external management functions. These LTIP Units may be convertible into OP Units under certain conditions and then may be settled in shares of the Company’s Class A common stock.

LTIP amortization of \$0.1 million and \$0.5 million, and \$1.2 million and \$2.0 million, for the three and nine months ended September 30, 2017 and 2016, respectively, was recorded as part of general and administrative expenses, related to the 2015 LTIP Units and the 2016 LTIP Units. The expense recognized during 2017 and 2016 was based on the Class A common stock closing price at the vesting date or the end of the period, as applicable.

Distributions

<b>Declaration Date</b>	<b>Payable to stockholders of record as of</b>	<b>Amount</b>	<b>Date Paid</b>
<b>Class A common stock</b>			
October 4, 2016	December 23, 2016	\$ 0.096667	January 5, 2017
January 6, 2017	January 25, 2017	\$ 0.096666	February 3, 2017
January 6, 2017	February 24, 2017	\$ 0.096667	March 3, 2017
January 6, 2017	March 24, 2017	\$ 0.096667	April 5, 2017
April 7, 2017	April 25, 2017	\$ 0.096666	May 5, 2017
April 7, 2017	May 25, 2017	\$ 0.096667	June 5, 2017
April 7, 2017	June 23, 2017	\$ 0.096667	July 5, 2017
July 10, 2017	July 25, 2017	\$ 0.096666	August 4, 2017
August 9, 2017	August 25, 2017	\$ 0.096667	September 5, 2017
August 9, 2017	September 25, 2017	\$ 0.096667	October 5, 2017
<b>Series A Preferred Stock</b>			
December 9, 2016	December 23, 2016	\$ 0.515625	January 5, 2017
March 10, 2017	March 24, 2017	\$ 0.515625	April 5, 2017
June 9, 2017	June 23, 2017	\$ 0.515625	July 5, 2017
September 8, 2017	September 25, 2017	\$ 0.515625	October 5, 2017
<b>Series B Preferred Stock</b>			
October 4, 2016	December 23, 2016	\$ 5.00	January 5, 2017
January 6, 2017	January 25, 2017	\$ 5.00	February 3, 2017
January 6, 2017	February 24, 2017	\$ 5.00	March 3, 2017
January 6, 2017	March 24, 2017	\$ 5.00	April 5, 2017
April 7, 2017	April 25, 2017	\$ 5.00	May 5, 2017
April 7, 2017	May 25, 2017	\$ 5.00	June 5, 2017
April 7, 2017	June 23, 2017	\$ 5.00	July 5, 2017
July 10, 2017	July 25, 2017	\$ 5.00	August 4, 2017
July 10, 2017	August 25, 2017	\$ 5.00	September 5, 2017
July 10, 2017	September 25, 2017	\$ 5.00	October 5, 2017
<b>Series C Preferred Stock</b>			
December 9, 2016	December 23, 2016	\$ 0.4765625	January 5, 2017
March 10, 2017	March 24, 2017	\$ 0.4765625	April 5, 2017
June 9, 2017	June 23, 2017	\$ 0.4765625	July 5, 2017
September 8, 2017	September 25, 2017	\$ 0.4765625	October 5, 2017
<b>Series D Preferred Stock</b>			
December 9, 2016	December 23, 2016	\$ 0.3859	January 5, 2017
March 10, 2017	March 24, 2017	\$ 0.4453125	April 5, 2017
June 9, 2017	June 23, 2017	\$ 0.4453125	July 5, 2017
September 8, 2017	September 25, 2017	\$ 0.4453125	October 5, 2017

A portion of each dividend may constitute a return of capital for tax purposes. There is no assurance that the Company will continue to declare dividends or at this rate.

Holders of OP and LTIP Units are entitled to receive "distribution equivalents" at the same time as dividends are paid to holders of the Company's Class A common stock.

The Company has a dividend reinvestment plan that allows for participating stockholders to have their dividend distributions automatically invested in additional Class A common shares based on the average price of the shares on the investment date. The Company plans to issue Class A common shares to cover shares required for investment.

*Announcement of Review of Class A Common Stock Dividend Policy*

On August 4, 2017, the board of directors announced that it initiated, in conjunction with a financial advisor, a comprehensive review of the appropriate dividend policy for the Company's Class A Common Stock. The board's evaluation will consider factors including, but not limited to, achieving a sustainable dividend covered by current recurring AFFO (vs. pro forma AFFO), multifamily and small cap peer dividend rates, multifamily and small cap peer payout ratios, providing financial flexibility for the Company, and achieving an appropriate balance between the retention of capital to invest and grow net asset value, and the importance of current distributions. The board is expected to complete its review of the dividend policy for the Company's Class A Common Stock in the fourth quarter of 2017.

Distributions declared and paid for the nine months ended September 30, 2017 were as follows (amounts in thousands):

2017	Distributions	
	Declared	Paid
<b>First Quarter</b>		
Class A Common Stock	\$ 7,014	\$ 6,566
Series A Preferred Stock	2,950	2,950
Series B Preferred Stock	525	395
Series C Preferred Stock	1,107	1,107
Series D Preferred Stock	1,269	1,100
OP Units	82	84
LTIP Units	496	480
Total first quarter 2017	\$ 13,443	\$ 12,682
<b>Second Quarter</b>		
Class A Common Stock	\$ 7,016	\$ 7,015
Series A Preferred Stock	2,950	2,950
Series B Preferred Stock	1,054	837
Series C Preferred Stock	1,108	1,107
Series D Preferred Stock	1,270	1,270
OP Units	80	80
LTIP Units	551	533
Total second quarter 2017	\$ 14,029	\$ 13,792
<b>Third Quarter</b>		
Class A Common Stock	7,017	7,016
Series A Preferred Stock	2,950	2,950
Series B Preferred Stock	1,711	1,508
Series C Preferred Stock	1,107	1,107
Series D Preferred Stock	1,270	1,269
OP Units	79	80
LTIP Units	676	625
Total third quarter 2017	\$ 14,810	\$ 14,555
Total	\$ 42,282	\$ 41,029

#### Note 12 – Commitments and Contingencies

The Company is subject to various legal actions and claims arising in the ordinary course of business. Although the outcome of any legal matter cannot be predicted with certainty, management does not believe that any of these legal proceedings or matters will have a material adverse effect on the consolidated financial position or results of operations or liquidity of the Company.

#### Note 13 – Subsequent Events

##### Declaration of Dividends

Declaration Date	Payable to stockholders of record as of	Amount	Payable Date
<b>Class A common stock</b>			
October 13, 2017	October 25, 2017	\$ 0.096666	November 3, 2017
October 13, 2017	November 24, 2017	\$ 0.096667	December 5, 2017
October 13, 2017	December 22, 2017	\$ 0.096667	January 5, 2018
<b>Series B Preferred Stock</b>			
October 13, 2017	October 25, 2017	\$ 5.00	November 3, 2017
October 13, 2017	November 24, 2017	\$ 5.00	December 5, 2017
October 13, 2017	December 22, 2017	\$ 5.00	January 5, 2018

Holders of OP and LTIP Units are entitled to receive "distribution equivalents" at the same time as dividends are paid to holders of the Company's Class A common stock.

A portion of each dividend may constitute a return of capital for tax purposes. There is no assurance that the Company will continue to declare dividends or at this rate.

### Distributions Paid

The following distributions were paid to the Company's stockholders, as well as holders of OP and LTIP Units subsequent to September 30, 2017 (amounts in thousands):

Shares	Declaration Date	Record Date	Date Paid	Distributions per Share	Total Distribution
Class A Common Stock	August 9, 2017	September 25, 2017	October 5, 2017	\$ 0.096667	\$ 2,339
Series A Preferred Stock	September 8, 2017	September 25, 2017	October 5, 2017	\$ 0.515625	\$ 2,950
Series B Preferred Stock	July 10, 2017	September 25, 2017	October 5, 2017	\$ 5.000000	\$ 646
Series C Preferred Stock	September 8, 2017	September 25, 2017	October 5, 2017	\$ 0.4765625	\$ 1,107
Series D Preferred Stock	September 8, 2017	September 25, 2017	October 5, 2017	\$ 0.4453125	\$ 1,269
OP Units	August 9, 2017	September 25, 2017	October 5, 2017	\$ 0.096667	\$ 26
LTIP Units	August 9, 2017	September 25, 2017	October 5, 2017	\$ 0.096667	\$ 242
Class A Common Stock	October 13, 2017	October 25, 2017	November 3, 2017	\$ 0.096666	\$ 2,340
Series B Preferred Stock	October 13, 2017	October 25, 2017	November 3, 2017	\$ 5.000000	\$ 718
OP Units	October 13, 2017	October 25, 2017	November 3, 2017	\$ 0.096666	\$ 240
LTIP Units	October 13, 2017	October 25, 2017	November 3, 2017	\$ 0.096666	\$ 29
Total					<u>\$ 11,906</u>

### Management Internalization

On October 26, 2017, at the annual meeting of stockholders, the Company's stockholders approved the issuance, pursuant to the Contribution Agreement, of (i) OP Units, and shares of the Company's Class A Common Stock that may be issued in the Company's discretion upon redemption of such OP Units in certain circumstances, and (ii) shares of the Company's Class C Common Stock, and shares of the Company's Class A Common Stock that may be issued upon conversion of such shares of Class C Common Stock in certain circumstances; in each case, to the applicable contributor and its affiliates and related persons (each, a "Contributor") in connection with the Internalization.

The Internalization transaction closed on October 31, 2017, and the following table shows the Internalization Consideration paid in aggregate to the Contributors based on the trailing twelve-month base management and incentive fees of \$13,748,029.

Total Internalization Consideration	\$ 41,244,086
Allocation of Internalization Consideration:	
Internalization expense reimbursement	\$ 450,000
Internalization Consideration paid in cash	\$ 40,794
Internalization Consideration paid in OP Units	\$ 39,938,226
Internalization Consideration paid in Class C common stock	\$ 815,066
Volume-Weighted Average Price ("VWAP")	<u>\$ 10.64</u>
Number of OP Units Issued	<u>3,753,593</u>
Number of shares of Class C Common Stock Issued	<u>76,603</u>

Upon closing of the Internalization, the Company became a self-managed real estate investment trust. The following key executives and officers of the Manager assumed the following titles and duties with the Company: Mr. R. Ramin Kamfar serves as Chairman and Chief Executive Officer; Mr. James G. Babb, III, serves as Chief Investment Officer; Mr. Ryan S. MacDonald serves as Chief Acquisitions Officer; Mr. Jordan B. Ruddy serves as Chief Operating Officer and President; Mr. Christopher J. Vohs serves as Chief Financial Officer and Treasurer; and Mr. Michael L. Konig serves as Chief Legal Officer and Secretary. Messrs. Kamfar, Babb, MacDonald, Ruddy and Vohs have entered into employment agreements with an indirect subsidiary of the Company, and Mr. Konig has likewise entered into a services agreement with that subsidiary through his wholly-owned law firm, Konig & Associates, LLC on substantially the same terms as the employment agreements. Each such agreement became effective upon Closing, and has an initial term through and including December 31, 2020. As such, following the Internalization, the Company's senior management team continues to oversee, manage and operate the Company, and the Company is no longer externally managed by the Manager. As an internally managed company, the Company no longer pays our Manager any fees or expense reimbursements arising from the Management Agreement.

A special committee comprised entirely of independent and disinterested members of the Company's board of directors (the "Special Committee"), which retained independent legal and financial advisors, unanimously determined that the entry into the Contribution Agreement and the completion of the Internalization are in the best interests of the Company. The Company's board of directors, by unanimous vote, made a similar determination.

In conjunction with the Internalization, 212,203 outstanding LTIP Units issued as incentive equity to our Manager became vested in accordance with their original terms.

#### *Second Amended 2014 Incentive Plans*

On October 26, 2017, at the annual meeting of stockholders, the Company's stockholders approved the Second Amended 2014 Incentive Plans which provides for an aggregate of 1,550,000 shares of Class A Common Stock available for grant, an increase of 1,075,000 shares.

#### *Conversion of LTIP Units to OP Units*

On October 1, 2017, holders of 2,206,033 LTIP Units converted their interests into OP Units.

#### *Entry into Senior secured revolving credit facility with KeyBank National Association*

On October 4, 2017, the Company, through its Operating Partnership, entered into a credit agreement (the "Senior Credit Facility") with KeyBank National Association ("KeyBank") and other lenders. The Senior Credit Facility provides for an initial loan commitment amount of \$150 million, which commitment contains an accordion feature up to a maximum commitment of up to \$250 million. The availability of borrowings will be based on the value of a pool of collateral properties and compliance with various ratios related to those assets.

The Senior Credit Facility matures on October 4, 2020, with a one-year extension option, subject to certain conditions and the payment of an extension fee. Borrowings under the Senior Credit Facility bear interest, at the Company's option, at LIBOR plus 1.80% to 2.45%, or the base rate plus 0.80% to 1.45%, depending on the Company's leverage ratio. The Company will pay an unused fee at an annual rate of 0.20% to 0.25% of the unused portion of the Senior Credit Facility, depending on the amount of borrowings outstanding. The Senior Credit Facility contains certain financial and operating covenants, including a maximum leverage ratio, minimum liquidity, minimum debt service coverage ratio, and minimum tangible net worth. The Company has guaranteed the obligations under the Senior Credit Facility.

#### *Acquisition of Outlook at Greystone*

On October 19, 2017, the Company, through subsidiaries of its Operating Partnership, acquired a 100.0% interest in a 300-unit apartment community located in Birmingham, Alabama, known as Outlook at Greystone ("Outlook at Greystone") for approximately \$36.3 million. The purchase price for Outlook at Greystone of approximately \$36.3 million was funded, in part, with the Company's Secured Credit Facility, secured by a mortgage by the Outlook at Greystone property.

#### *Acquisition of ARIUM Hunter's Creek and ARIUM Metrowest*

On October 30, 2017, the Company, through subsidiaries of its Operating Partnership, acquired a 100.0% interest in two apartment communities located in Orlando, Florida. The properties are a 532-unit apartment community, known as ARIUM Hunter's Creek, and a 510-unit apartment community known as ARIUM Metrowest.

The purchase price for ARIUM Hunter's Creek of approximately \$96.9 million was funded, in part, with a \$72.3 million senior mortgage loan secured by the ARIUM Hunter's Creek property and improvements (the "ARIUM Hunter's Creek Loan"). The ARIUM Hunter's Creek Loan matures November 1, 2024 and bears interest at a fixed rate of 3.65%. Regular monthly payments are interest-only until November 1, 2019, with payments based on thirty-year amortization thereafter. The Company provided standard scope non-recourse carveout guarantees in conjunction with the ARIUM Hunter's Creek Loan.

The purchase price for ARIUM Metrowest of approximately \$86.0 million was funded, in part, through borrowings under the Company's Senior Credit Facility.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the accompanying consolidated financial statements of Bluerock Residential Growth REIT, Inc., and the notes thereto. As used herein, the terms "we," "our" and "us" refer to Bluerock Residential Growth REIT, Inc., a Maryland corporation, and, as required by context, Bluerock Residential Holdings, L.P., a Delaware limited partnership, which we refer to as our "Operating Partnership," and to their subsidiaries. We refer to Bluerock Real Estate, L.L.C., a Delaware limited liability company, as "Bluerock", and we refer to our external manager, BRG Manager, LLC, a Delaware limited liability company, as our "Manager." Both Bluerock and our Manager are affiliated with the Company.

### Forward-Looking Statements

Statements included in this Quarterly Report on Form 10-Q that are not historical facts (including any statements concerning investment objectives, other plans and objectives of management for future operations or economic performance, or assumptions or forecasts related thereto) are "forward-looking statements," within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are only predictions. We caution that forward-looking statements are not guarantees. Actual events or our investments and results of operations could differ materially from those expressed or implied in any forward-looking statements. Forward-looking statements are typically identified by the use of terms such as "may," "should," "expect," "could," "intend," "plan," "anticipate," "estimate," "believe," "continue," "predict," "potential" or the negative of such terms and other comparable terminology.

The forward-looking statements included herein are based upon our current expectations, plans, estimates, assumptions and beliefs that involve numerous risks and uncertainties. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond our control. Although we believe that the expectations reflected in such forward-looking statements are based on reasonable assumptions, our actual results and performance could differ materially from those set forth in the forward-looking statements. Factors that could have a material adverse effect on our operations and future prospects include, but are not limited to:

- the factors included in this Quarterly Report on Form 10-Q, including those set forth under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations";
- failure to plan and manage the Internalization and internalize the functions performed for us by our Manager effectively or efficiently;
- the possibility that the anticipated benefits from the Internalization may not be realized or may take longer to realize than expected;
- unexpected costs or unexpected liabilities that may arise from the transactions contemplated by the Contribution Agreement, whether or not completed;
- The outcome of any legal proceedings that may be instituted against us or others following the announcement of the Internalization;
- use of proceeds of the Company's securities offerings;
- the competitive environment in which we operate;
- real estate risks, including fluctuations in real estate values and the general economic climate in local markets and competition for tenants in such markets;
- risks associated with geographic concentration of our investments;
- decreased rental rates or increasing vacancy rates;
- our ability to lease units in newly acquired or newly constructed apartment properties;
- potential defaults on or non-renewal of leases by tenants;
- creditworthiness of tenants;
- our ability to obtain financing for and complete acquisitions under contract at the contemplated terms, or at all;
- development and acquisition risks, including rising and unanticipated costs and failure of such acquisitions and developments to perform in accordance with projections;

- the timing of acquisitions and dispositions;
- the performance of our Partner Network;
- potential natural disasters such as hurricanes, tornadoes and floods;
- national, international, regional and local economic conditions;
- Board determination as to timing and payment of dividends, and our ability to pay future distributions at the dividend rates we have paid historically;
- the general level of interest rates;
- potential changes in the law or governmental regulations that affect us and interpretations of those laws and regulations, including changes in real estate and zoning or tax laws, and potential increases in real property tax rates;
- financing risks, including the risks that our cash flows from operations may be insufficient to meet required payments of principal and interest and we may be unable to refinance our existing debt upon maturity or obtain new financing on attractive terms or at all;
- lack of or insufficient amounts of insurance;
- our ability to maintain our qualification as a REIT;
- litigation, including costs associated with prosecuting or defending claims and any adverse outcomes; and
- possible environmental liabilities, including costs, fines or penalties that may be incurred due to necessary remediation of contamination of properties presently owned or previously owned by us or a subsidiary owned by us or acquired by us.

Any of the assumptions underlying forward-looking statements could be inaccurate. You are cautioned not to place undue reliance on any forward-looking statements included in this report. All forward-looking statements are made as of the date of this report and the risk that actual results will differ materially from the expectations expressed in this report will increase with the passage of time. Except as otherwise required by the federal securities laws, we undertake no obligation to publicly update or revise any forward-looking statements after the date of this report, whether as a result of new information, future events, changed circumstances or any other reason. The forward-looking statements should be read in light of the risk factors set forth in Item 1A of our Annual Report on Form 10-K filed with the Securities and Exchange Commission (“SEC”) on February 22, 2017, and subsequent filings by us with the SEC, or (“Risk Factors”).

## Overview

We were incorporated as a Maryland corporation on July 25, 2008. Our objective is to maximize long-term stockholder value by acquiring and developing well-located institutional-quality apartment properties in demographically attractive growth markets across the United States. We seek to maximize returns through investments where we believe we can drive substantial growth in our funds from operations, adjusted funds from operations and net asset value through one or more of our Core-Plus, Value-Add, Opportunistic and Invest-to-Own investment strategies.

We conduct our operations through Bluerock Residential Holdings, L.P., our operating partnership (the “Operating Partnership”), of which we are the sole general partner. The consolidated financial statements include our accounts and those of the Operating Partnership and its subsidiaries.

As of September 30, 2017, our portfolio consisted of interests in thirty-five properties (twenty-five operating properties and ten development properties). The thirty-five properties contain an aggregate of 10,761 units, comprised of 8,166 operating units and 2,595 units under development. As of September 30, 2017, these properties, exclusive of our development properties, were approximately 94% occupied.

We have elected to be taxed as a REIT under Sections 856 through 860 of the Code and have qualified as a REIT commencing with our taxable year ended December 31, 2010. In order to continue to qualify as a REIT, we must distribute to our stockholders each calendar year at least 90% of our taxable income (excluding net capital gains). If we qualify as a REIT for federal income tax purposes, we generally will not be subject to federal income tax on income that we distribute to our stockholders. If we fail to qualify as a REIT in any taxable year, we will be subject to federal income tax on our taxable income at regular corporate rates and will not be permitted to qualify as a REIT for four years following the year in which our qualification is denied. Such an event could materially and adversely affect our net income and results of operations. We intend to continue to organize and operate in such a manner as to remain qualified as a REIT.



## Management Internalization

On October 26, 2017, at the annual meeting of stockholders, our stockholders approved the issuance, pursuant to the Contribution Agreement, of (i) OP Units, and shares of the our Class A Common Stock that may be issued in the our discretion upon redemption of such OP Units in certain circumstances, and (ii) shares of the our Class C Common Stock, and shares of the our Class A Common Stock that may be issued upon conversion of such shares of Class C Common Stock in certain circumstances; in each case, to the applicable contributor and its affiliates and related persons (each, a “Contributor”) in connection with the Internalization.

The Internalization transaction closed on October 31, 2017, and the following table shows the Internalization Consideration paid in aggregate to the Contributors based on the trailing twelve-month base management and incentive fees of \$13,748,029.

Total Internalization Consideration	\$ 41,244,086
Allocation of Internalization Consideration:	
Internalization expense reimbursement	\$ 450,000
Internalization Consideration paid in cash	\$ 40,794
Internalization Consideration paid in OP Units	\$ 39,938,226
Internalization Consideration paid in Class C common stock	\$ 815,066
Volume-Weighted Average Price (“VWAP”)	<u>\$ 10.64</u>
Number of OP Units Issued	<u>3,753,593</u>
Number of shares of Class C Common Stock Issued	<u>76,603</u>

Upon closing of the Internalization, we became a self-managed real estate investment trust. The following key executives and officers of our Manager assumed the following titles and duties with the Company: Mr. R. Ramin Kamfar serves as our Chairman and Chief Executive Officer; Mr. James G. Babb, III, serves as our Chief Investment Officer; Mr. Ryan S. MacDonald serves as our Chief Acquisitions Officer; Mr. Jordan B. Ruddy serves as our Chief Operating Officer and President; Mr. Christopher J. Vohs serves as our Chief Financial Officer and Treasurer; and Mr. Michael L. Konig serves as our Chief Legal Officer and Secretary. Messrs. Kamfar, Babb, MacDonald, Ruddy and Vohs have entered into employment agreements with an indirect subsidiary of the Company, and Mr. Konig has likewise entered into a services agreement with that subsidiary through his wholly-owned law firm, Konig & Associates, LLC on substantially the same terms as the employment agreements. Each such agreement became effective upon Closing, and has an initial term through and including December 31, 2020. As such, following the Internalization, our senior management team continues to oversee, manage and operate the Company, and we are no longer externally managed by the Manager. As an internally managed company, we no longer pay the Manager any fees or expense reimbursements arising from the Management Agreement.

A special committee comprised entirely of independent and disinterested members of our board of directors (the “Special Committee”), which retained independent legal and financial advisors, unanimously determined that the entry into the Contribution Agreement and the completion of the Internalization are in the best interests of the Company. Our board of directors, by unanimous vote, made a similar determination.

In conjunction with the Internalization, 212,203 outstanding LTIP Units issued as incentive equity to our Manager became vested in accordance with their original terms.

The following table reflects the impact of various LTIP Unit to OP Unit conversions and payment of Internalization Consideration subsequent to September 30, 2017:

	Shares and units outstanding September 30, 2017	LTIP Unit Conversion to OP Units <sup>(1)</sup>	Internalization Consideration in shares and units <sup>(2)</sup>	Post Internalization shares and units outstanding November 1, 2017 <sup>(3)</sup>
Class A Common Stock	24,193,109			24,193,109
Class C Common Stock	-		76,603	76,603
LTIP Units	2,502,389	(2,206,033)		296,356
Total share equivalents	26,695,498	(2,206,033)	76,603	24,566,068
OP Units	273,688	2,206,033	3,753,593	6,233,314
Total shares and OP Units	<u>26,969,186</u>	<u>-</u>	<u>3,830,196</u>	<u>30,799,382</u>

<sup>(1)</sup> Reflects the impact of LTIP Unit conversions to OP Units which occurred on October 1, 2017.

<sup>(2)</sup> Reflects the impact of the Internalization Consideration which was issued on October 31, 2017

<sup>(3)</sup> Does not include any share activity not noted above and LTIP Units does not include the issuance of LTIPs for the base management fee for the three months ended September 30, 2017 which was estimated at 253,300 at September 30, 2017 based on the \$11.06

## Second Amended 2014 Incentive Plans

On October 26, 2017, at the annual meeting of stockholders, our stockholders approved the Second Amended 2014 Incentive Plans which provides for an aggregate of 1,550,000 shares of Class A Common Stock available for grant, an increase of 1,075,000 shares.

## Recent Developments

During the nine months ended September 30, 2017, we acquired eight stabilized properties, disposed of four properties, and converted two preferred equity investments into mezzanine financing arrangements as discussed below.

### *Acquisition of Bell Preston View*

On February 17, 2017, we, through subsidiaries of our Operating Partnership, acquired a 91.8% interest in a 382-unit apartment community located in Morrisville, North Carolina, known as Bell Preston View Apartments (“Preston View”) for approximately \$59.5 million. The purchase price of \$59.5 million was funded, in part, with a \$41.1 million senior mortgage loan secured by Preston View.

### *Acquisition of Wesley Village*

On March 9, 2017, we, through subsidiaries of its Operating Partnership, acquired a 91.8% interest in a 301-unit apartment community and adjacent land located in Charlotte, North Carolina, known as Wesley Village Apartments (“Wesley Village”) for approximately \$57.2 million. The purchase price for Wesley Village of approximately \$57.2 million was funded, in part, with a \$40.5 million senior mortgage loan secured by Wesley Village.

### *Acquisition of Texas Portfolio*

On June 9, 2017, we, through subsidiaries of its Operating Partnership, acquired a 90.0% interest in a portfolio of five apartment community properties containing 1,408-units, located in San Antonio and Tyler, Texas for approximately \$188.9 million. The purchase price for the five-property portfolio was funded, in part, with the assumption of five senior mortgage loans of a total of approximately \$146.4 million secured individually by each of the portfolio properties. The properties are Marquis at Crown Ridge, Marquis at Stone Oak and Marquis at TPC located in San Antonio, Texas, and Marquis at The Cascades I and II (considered one property subsequent to acquisition) located in Tyler, Texas.

### *Acquisition of Villages at Cypress Creek*

On September 8, 2017, we, through subsidiaries of its Operating Partnership, acquired an 80.0% interest in a 384-unit apartment community located in Houston, Texas, known as Villages at Cypress Creek (“Villages at Cypress Creek”) for approximately \$40.7 million. The purchase price for Villages at Cypress Creek of approximately \$40.7 million was funded, in part, with a \$26.2 million senior mortgage loan secured by the Villages at Cypress Creek property.

### *Acquisition of Citrus Tower*

On September 28, 2017, we, through subsidiaries of its Operating Partnership, acquired a 96.8% interest in a 336-unit apartment community located in Orlando, Florida, known as Citrus Tower (“Citrus Tower”) for approximately \$55.3 million. The purchase price for Citrus Tower of approximately \$55.3 million was funded, in part, with a \$41.4 million senior mortgage loan secured by the Citrus Tower property.

### *Sale of Village Green Ann Arbor*

On February 22, 2017, we closed on the sale of the Village Green Ann Arbor property (“Village Green Ann Arbor”), located in Ann Arbor, Michigan. The property was sold for approximately \$71.4 million, subject to certain prorations and adjustments typical in such real estate transactions. After deduction for the payoff of the existing mortgage indebtedness encumbering the Village Green Ann Arbor property in the amount of \$41.4 million and payment of closing costs and fees of \$1.3 million, the sale of the property generated net proceeds of approximately \$28.6 million and a gain on sale of approximately \$16.7 million, of which our pro rata share of proceeds was approximately \$13.6 million and pro rata share of the gain was approximately \$7.8 million.

### *Sale of Lansbrook Village*

On April 26, 2017, we closed on the sale of Lansbrook Village, located in Palm Harbor, Florida. The 90% owned property was sold for approximately \$82.4 million, subject to certain prorations and adjustments typical in such real estate transactions. After deduction for assumption of the existing mortgage indebtedness encumbering Lansbrook Village in the amount of \$57.2 million and payment of closing costs and fees of \$1.2 million, the sale of the property generated net proceeds of approximately \$24.1 million and a gain on sale of approximately \$22.8 million, of which our pro rata share of proceeds was approximately \$19.1 million and pro rata share of the gain was approximately \$16.1 million.

### *Sale of Fox Hill*

On May 24, 2017, we closed on the sale of the Fox Hill property, located in Austin, Texas. The property was sold for approximately \$46.5 million, subject to certain prorations and adjustments typical in such real estate transactions. After deduction for the payoff of the existing mortgage indebtedness encumbering the Fox Hill property in the amount of \$26.7 million, the payment of a prepayment penalty on the mortgage of \$1.6 million and payment of closing costs and fees of \$0.5 million, the sale of the property generated net proceeds of approximately \$19.2 million and a gain on sale of approximately \$10.7 million, of which our pro rata share of proceeds was approximately \$16.4 million and pro rata share of the gain was approximately \$10.3 million.

### *Sale of MDA Apartments*

On June 30, 2017, we closed on the sale of our interest in MDA Apartments, located in Chicago, Illinois. Our 35% interest in the property was sold for approximately \$18.3 million, subject to certain prorations and adjustments typical in such real estate transactions. After deduction for the payment of closing costs and fees of \$0.7 million, the sale of the joint venture interest in the property generated net proceeds of approximately \$17.6 million and gain on sale of \$10.2 million, of which our pro rata share of proceeds was approximately \$11.0 million and pro rata share of the gain was approximately \$6.4 million.

### *Notes and accrued interest receivable from related parties*

During the nine months ended September 30, 2017, Bluerock Special Opportunity + Income Fund II, (“Fund II”) redeemed our preferred equity interests in APOK and Domain, we obtained 0.5% common interests in APOK and Domain, and we provided mezzanine loans to APOK of approximately \$11.2 million and to Domain of approximately \$20.3 million. In addition, we increased the mezzanine loan to West Morehead by \$3.3 million, to approximately \$24.6 million. See Notes 6 and 7 to the interim Consolidated Financial Statements for additional information.

### *Recent Stock Offerings*

During the nine months ended September 30, 2017 we continued to raise capital to finance our investment activities.

### *January 2017 Offering of Class A Common Stock*

On January 17, 2017, we completed an underwritten offering (the “January 2017 Common Stock Offering”) of 4,000,000 shares of its Class A common stock, par value \$0.01 per share. The offer and sale of the shares were registered with the SEC pursuant to the January 2016 Shelf Registration Statement. The public offering price of \$13.15 per share was announced on January 11, 2017. Net proceeds of the January 2017 Common Stock Offering were approximately \$49.8 million after deducting underwriting discounts and commissions and estimated offering costs. On January 24, 2017, we closed on the sale of 600,000 shares of Class A common stock for proceeds of approximately \$7.5 million pursuant to the underwriters’ full exercise of the overallotment option.

### *Series B Preferred Stock*

We issued 116,486 shares of Series B Preferred Stock under a continuous registered offering with net proceeds of approximately \$104.8 million after commissions and fees during the nine months ended September 30, 2017. As of September 30, 2017, the Company has sold 137,968 shares of Series B Preferred Stock and 137,968 Warrants to purchase 2,759,360 shares of Class A common stock for net proceeds of approximately \$124.2 million after commissions and fees.

Our total stockholders’ equity increased \$49.6 million from \$241.7 million as of December 31, 2016 to \$291.3 million as of September 30, 2017. The increase in our total stockholders’ equity is primarily attributable to our January 2017 Common Stock Offering of \$57.3 million, our net income of \$21.7 million, and equity compensation of \$12.2 million, offset by dividends declared of \$42.0 million, during the nine months ended September 30, 2017.

### *Election to Abandon East San Marco Development*

On November 24, 2015, we entered into a cost-sharing agreement to pursue the acquisition of a tract of real property located in Jacksonville, Florida for the development of a 266-unit, Class A multifamily apartment community with 44,276 square feet of retail space, or the East San Marco Property. In 2017 we elected to abandon pursuit of the development of the East San Marco Property due to significant cost escalations arising from scope changes imposed on the project after the start and from both general and market specific labor and material inflation, which negatively impacted the risk and return profile of the project. The Company recognized approximately \$2.9 million of acquisition and pursuit costs during the nine months ended September 30, 2017 based on its investment in a controlling equity position in the East San Marco Property prior to abandonment.

## Results of Operations

The following is a summary of our operating real estate investments as of September 30, 2017:

<b>Multifamily Community Name/Location</b>	<b>Number of Units</b>	<b>Year Built/Renovated <sup>(1)</sup></b>	<b>Ownership Interest</b>	<b>Average Rent <sup>(2)</sup></b>	<b>% Occupied <sup>(3)</sup></b>
ARIUM at Palmer Ranch, Sarasota, FL	320	2016	95.0%	\$ 1,201	97%
ARIUM Grandewood, Orlando, FL	306	2005	95.0%	1,231	94%
ARIUM Gulfshore, Naples, FL	368	2016	95.0%	1,235	92%
ARIUM Palms, Orlando, FL	252	2008	95.0%	1,257	96%
ARIUM Pine Lakes, Port St. Lucie, FL	320	2003	85.0%	1,152	98%
ARIUM Westside, Atlanta, GA	336	2008	90.0%	1,466	97%
Ashton Reserve, Charlotte, NC	473	2015	100.0%	1,066	93%
Citrus Tower, Orlando, FL	336	2006	96.8%	1,227	92%
Enders Place at Baldwin Park, Orlando, FL	220	2003	89.5%	1,675	91%
James on South First, formerly Legacy at Southpark, Austin, TX	250	2016	90.0%	1,151	94%
Marquis at Crown Ridge, San Antonio, TX	352	2009	90.0%	960	94%
Marquis at Stone Oak, San Antonio, TX	335	2007	90.0%	1,387	92%
Marquis at The Cascades, Tyler, TX	582	2009	90.0%	1,105	92%
Marquis at TPC, San Antonio, TX	139	2008	90.0%	1,413	92%
Nevadan, Atlanta, GA	480	1990	90.0%	1,104	95%
Park & Kingston, Charlotte, NC	168	2015	96.0%	1,227	96%
Preston View, Morrisville, NC	382	2000	91.8%	1,005	96%
Roswell City Walk, Roswell, GA	320	2015	98.0%	1,496	97%
Sorrel, Frisco, TX	352	2015	95.0%	1,209	94%
Sovereign, Fort Worth, TX	322	2015	95.0%	1,243	95%
The Brodie, Austin, TX	324	2001	92.5%	1,111	95%
The Preserve at Henderson Beach, Destin, FL	340	2009	100.0%	1,359	94%
Villages at Cypress Creek, Houston, TX	384	2001	80.0%	1,046	93%
Wesley Village, Charlotte, NC	301	2010	91.8%	1,290	93%
Whetstone, Durham, NC <sup>(4)</sup>	204	2015	—	1,117	95%
<b>Total/Average</b>	<b>8,166</b>			<b>\$ 1,214</b>	<b>94%</b>

<sup>(1)</sup> Represents date of last significant renovation or year built if there were no renovations.

<sup>(2)</sup> Represents the average effective monthly rent per occupied unit for all occupied units for the three months ended September 30, 2017. Total concessions for the three months ended September 30, 2017 amounted to approximately \$1.1 million.

<sup>(3)</sup> Percent occupied is calculated as (i) the number of units occupied as of September 30, 2017, divided by (ii) total number of units, expressed as a percentage.

<sup>(4)</sup> Whetstone is currently a preferred equity investment providing a stated investment return.

The following is a summary of our development properties as of September 30, 2017:

<b>Multifamily Community Name, Location</b>	<b>Number of Units</b>	<b>Total Estimated Construction Cost (in millions)</b>	<b>Cost to Date (in millions)</b>	<b>Estimated Construction Cost Per Unit</b>	<b>Actual/Anticipated Initial Occupancy</b>	<b>Anticipated Construction Completion</b>	<b>Pro Forma Average Rent <sup>(1)</sup></b>
Alexan CityCentre, Houston, TX	340	\$ 83.0	\$ 79.9	\$ 244,118	2Q17	4Q17	\$ 2,144
Helios, Atlanta, GA	282	\$ 50.9	\$ 46.4	\$ 180,496	2Q17	4Q17	\$ 1,486
Alexan Southside Place, Houston, TX	270	\$ 49.0	\$ 40.6	\$ 181,481	4Q17	2Q18	\$ 2,012
Lake Boone Trail, Raleigh, NC	245	\$ 40.2	\$ 28.0	\$ 164,082	3Q17	3Q18	\$ 1,271
Vickers Village, Roswell, GA	79	\$ 30.6	\$ 18.2	\$ 387,342	3Q18	4Q18	\$ 3,176
APOK Townhomes, Boca Raton, FL	90	\$ 28.9	\$ 12.5	\$ 321,111	3Q18	1Q19	\$ 2,549
Crescent Perimeter, Atlanta, GA	320	\$ 70.0	\$ 29.0	\$ 218,750	4Q18	2Q19	\$ 1,749
Domain, Garland, TX	299	\$ 52.6	\$ 13.9	\$ 175,920	4Q18	2Q19	\$ 1,469
West Morehead, Charlotte, NC	286	\$ 60.0	\$ 22.1	\$ 209,790	4Q18	2Q19	\$ 1,507
Flagler Village, Fort Lauderdale, FL	384	\$ 137.3	\$ 28.6	\$ 357,552	3Q19	3Q20	\$ 2,358
<b>Total</b>	<b>2,595</b>						<b>\$ 1,858</b>

<sup>(1)</sup> Represents the average pro forma effective monthly rent for all expected occupied units upon stabilization.

## ***Three Months Ended September 30, 2017 Compared to Three Months Ended September 30, 2016***

### ***Revenue***

*Net rental income* increased \$6.3 million, or 34%, to \$24.9 million for the three months ended September 30, 2017 as compared to \$18.6 million for the same prior year period. The acquisition of various interests in fifteen properties subsequent to September 30, 2016 increased net rental income by \$12.8 million while the sales of five properties including Lansbrook Village, MDA Apartments, Fox Hill, Springhouse at Newport News, and Village Green Ann Arbor decreased net rental income by \$6.6 million.

*Other property revenue* increased \$1.1 million, or 55%, to \$3.1 million for the three months ended September 30, 2017 as compared to \$2.0 million for the same prior year period. This increase was primarily due to the acquisition of interests in the properties noted above of \$1.5 million offset by the sales noted above of \$0.7 million.

*Interest income from related parties* increased by \$2.1 million due to interest earned on the mezzanine loans made during the last three quarters.

### ***Expenses***

*Property operating expenses* increased \$4.1 million, or 52%, to \$12.0 million for the three months ended September 30, 2017 as compared to \$7.9 million for the same prior year period. This increase was primarily due to the acquisition of interests in the properties noted above of \$3.9 million, offset by sales the sales noted above of \$2.0 million. Property NOI margins decreased to 57.2% of total revenues for the three months ended September 30, 2017 from 61.6% in the prior year quarter. Property margins have been impacted by the sales of properties owned for longer time periods which were efficiently operated with assets purchased more recently that had not yet achieved the same level of operational efficiency. Property NOI margins are computed as total property revenues less property operating expenses, divided by total property revenues.

*Property management fees expenses* increased \$0.2 million, or 33%, to \$0.8 million for the three months ended September 30, 2017 as compared to \$0.6 million in the same prior year period. This increase was primarily due to the acquisition of interests in the properties noted above, offset by the impact of the sales of properties.

*General and administrative expenses* decreased to \$1.1 million for the three months ended September 30, 2017 as compared to \$1.2 million for the same prior year period. Excluding non-cash equity compensation expense of \$0.1 million and \$0.6 million for the three months ended September 30, 2017 and 2016, respectively, general and administrative expenses were \$1.0 million, or 3.2% of revenues for the three months ended September 30, 2017 as compared to \$0.6 million, or 3.0% of revenues, for the same prior year period.

*Management fees* increased to \$2.8 million for the three months ended September 30, 2017 as compared to \$1.9 million for the same prior year period. Base management fees of \$2.8 million and \$1.7 million were incurred in the three months ended September 30, 2017 and 2016, respectively. Incentive management fees of \$0.2 million were incurred in the three months ended September 30, 2016. Base management fees increased primarily due to an increase in equity as a result of the Follow-On Offerings. Management fees of \$2.8 million for the quarter ended September 30, 2017 will be paid in LTIP Units in lieu of cash.

*Acquisition and pursuit costs* were minimal for the three months ended September 30, 2017 as compared to \$0.7 million for the same prior year period. The Company adopted ASU 2017-01 which resulted in the capitalization of costs incurred in asset acquisitions purchased after the effective date of January 1, 2017.

*Weather-related losses* of \$0.7 million were incurred in the three months ended September 30, 2017 related to Hurricane Irma at six properties in Florida and three properties in Georgia.

*Depreciation and amortization expenses* were \$11.8 million for the three months ended September 30, 2017 as compared to \$7.2 million for the same prior year period. The increase is related to additional depreciation and amortization expense on the acquisition of the properties mentioned above of \$7.4 million, offset by a decrease due to the sale of the five properties of \$1.9 million.

### ***Other Income and Expense***

*Other income and expenses* amounted to expense of \$4.7 million for the three months ended September 30, 2017 compared to income of \$0.4 million for the same prior year period. This was primarily due to the gain on the sale of Springhouse at Newport News of \$4.9 million and the loss on early extinguishment of debt of \$2.4 million in the prior year quarter, offset by an increase in interest expense, net, of \$2.1 million, as the result of the increase in mortgages payable resulting from the acquisition of interests in the properties mentioned above.

## ***Nine Months Ended September 30, 2017 Compared to Nine Months Ended September 30, 2016***

### ***Revenue***

*Net rental income* increased \$20.4 million, or 39%, to \$72.4 million for the nine months ended September 30, 2017 as compared to \$52.0 million for the same prior year period. The acquisition of various interests in fifteen properties subsequent to September 30, 2016 increased net rental income by \$28.2 million while the sales of five properties including Lansbrook Village, MDA Apartments, Fox Hill, Springhouse at Newport News, and Village Green Ann Arbor decreased net rental income by \$12.7 million.



*Other property revenue* increased \$3.2 million, or 59%, to \$8.6 million for the nine months ended September 30, 2017 as compared to \$5.4 million for the same prior year period. This increase was primarily due to the acquisition of interests in the properties noted above of \$3.5 million offset by the sales noted above of \$1.2 million.

*Interest income from related parties* increased by \$5.7 million due to interest earned on the mezzanine loans made during the last three quarters.

### **Expenses**

*Property operating expenses* increased \$11.3 million, or 50%, to \$33.9 million for the nine months ended September 30, 2017 as compared to \$22.6 million for the same prior year period. This increase was primarily due to the acquisition of interests in the properties noted above of \$8.9 million, offset by sales the sales noted above of \$3.6 million. Property NOI margins decreased to 58.1% of total revenues for the nine months ended September 30, 2017 from 60.6% in the prior year quarter. Property margins have been impacted by the sales of properties owned for longer time periods which were efficiently operated with assets purchased more recently that had not yet achieved the same level of operational efficiency. Property NOI margins are computed as total property revenues less property operating expenses, divided by total property revenues.

*Property management fees expenses* increased \$0.6 million, or 35%, to \$2.3 million for the nine months ended September 30, 2017 as compared to \$1.7 million in the same prior year period. This increase was primarily due to the acquisition of interests in the properties noted above, offset by the impact of the sales of properties.

*General and administrative expenses* were flat at \$4.2 million for the nine months ended September 30, 2017 versus the same amount for 2016. Excluding non-cash equity compensation expense of \$1.3 million and \$2.2 million for the nine months ended September 30, 2017 and 2016, respectively, general and administrative expenses were \$2.9 million, or 3.4% of revenues for the nine months ended September 30, 2017 as compared to \$2.0 million, or 3.4% of revenues, for the same prior year period.

*Management fees* increased to \$11.7 million for the nine months ended September 30, 2017 as compared to \$4.5 million for the same prior year period. Base management fees of \$7.8 million and \$4.3 million were incurred in the nine months ended September 30, 2017 and 2016, respectively. Incentive management fees of \$4.0 million and \$0.2 million were incurred in the nine months ended September 30, 2017 and 2016, respectively, primarily due to the realized gains on asset sales. Base management fees increased primarily due to an increase in equity as a result of the Follow-On Offerings. Management fees of \$2.8 million for the quarter ended September 30, 2017 will be paid in LTIP Units in lieu of cash while base management fees of \$8.9 million for the six months ended June 30, 2017 were paid through the issuance of 738,479 LTIP Units.

*Acquisition and pursuit costs* were \$3.2 million for the nine months ended September 30, 2017 as compared to \$2.1 million for the same prior year period. The Company adopted ASU 2017-01 which resulted in the capitalization of costs incurred in asset acquisitions purchased after the effective date of January 1, 2017. Substantially all the expenses for the nine months ended September 30, 2017 were due to the Company's decision to abandon the proposed East San Marco Property development and write off the pre-acquisition costs that had been incurred. Abandoned pursuit costs can vary greatly, and the costs incurred in any given period may be significantly different in future periods. The costs during the prior year quarter were primarily due to the acquisition of ARIUM Gulfshore, ARIUM at Palmer Ranch, ARIUM Westside, and The Preserve at Henderson Beach.

*Weather-related losses* of \$0.7 million were incurred in the nine months ended September 30, 2017 related to Hurricane Irma at six properties in Florida and three properties in Georgia.

*Depreciation and amortization expenses* were \$33.1 million for the nine months ended September 30, 2017 as compared to \$22.5 million for the same prior year period. The increase is related to additional depreciation and amortization expense on the acquisition of the properties mentioned above of \$18.0 million, offset by a decrease due to the sale of the five properties of \$4.3 million.

### **Other Income and Expense**

*Other income and expenses* amounted to income of \$44.2 million for the nine months ended September 30, 2017 compared to expense of \$2.9 million for the same prior year period. This was primarily due to the gain on the sale of Village Green of Ann Arbor, Fox Hill and Lansbrook Village of \$50.0 million, and the sale of the real estate joint venture interest of MDA Apartments of \$10.2 million occurring in 2017, offset by the sale of the real estate joint venture interest of Springhouse of Newport News of \$4.9 million in the prior year period, offset by an increase in interest expense, net, of \$8.2 million, as the result of the increase in mortgages payable resulting from the acquisition of interests in the properties mentioned above.



## Property Operations

We define “same store” properties as those that we owned and operated for the entirety of both periods being compared, except for properties that are in the construction or lease-up phases, or properties that are undergoing development or significant redevelopment. We move properties previously excluded from our same store portfolio for these reasons into the same store designation once they have stabilized or the development or redevelopment is complete and such status has been reflected fully in all quarters during the applicable periods of comparison. For newly constructed or lease-up properties or properties undergoing significant redevelopment, we consider a property stabilized upon attainment of 90% physical occupancy, subject to loss-to-lease, bad debt and rent concessions.

For comparison of our three months ended September 30, 2017 and 2016, the same store properties included properties owned at July 1, 2016. Our same store properties for the period were Enders Place at Baldwin Park, ARIUM Grandewood, Park & Kingston, Ashton Reserve, ARIUM Palms, Sorrel, Sovereign, ARIUM Gulfshore, ARIUM at Palmer Ranch and The Preserve at Henderson Beach. For comparison of our nine months ended September 30, 2017 and 2016, the same store properties included properties owned at January 1, 2016. Our same store properties for the period were Enders Place at Baldwin Park, ARIUM Grandewood, Park & Kingston, Ashton Reserve, ARIUM Palms, Sovereign, ARIUM Gulfshore, and ARIUM at Palmer Ranch.

Because of the limited number of same store properties as compared to the number of properties in our portfolio in 2017 and 2016, respectively, our same store performance measures may be of limited usefulness.

The following table presents the same store and non-same store results from operations for the three and nine months ended September 30, 2017 and 2016 (dollars in thousands):

	Three Months Ended September 30,		Change	
	2017	2016	\$	%
<b>Property Revenues</b>				
Same Store	\$ 11,956	\$ 11,851	\$ 105	0.9%
Non-Same Store	15,987	8,726	7,261	83.2%
<b>Total property revenues</b>	<b>27,943</b>	<b>20,577</b>	<b>7,366</b>	<b>35.8%</b>
<b>Property Expenses</b>				
Same Store	4,755	4,605	150	3.3%
Non-Same Store	7,214	3,291	3,923	119.2%
<b>Total property expenses</b>	<b>11,969</b>	<b>7,896</b>	<b>4,073</b>	<b>51.6%</b>
Same Store NOI	7,201	7,246	(45)	(0.6)%
Non-Same Store NOI	8,773	5,435	3,338	61.4%
<b>Total NOI<sup>(1)</sup></b>	<b>\$ 15,974</b>	<b>\$ 12,681</b>	<b>\$ 3,293</b>	<b>26.0%</b>
	Nine Months Ended September 30,		Change	
	2017	2016	\$	%
<b>Property Revenues</b>				
Same Store	\$ 27,824	\$ 26,845	\$ 979	3.6%
Non-Same Store	53,169	30,544	22,625	74.1%
<b>Total property revenues</b>	<b>80,993</b>	<b>57,389</b>	<b>23,604</b>	<b>41.1%</b>
<b>Property Expenses</b>				
Same Store	10,952	10,664	288	2.7%
Non-Same Store	22,983	11,928	11,055	92.7%
<b>Total property expenses</b>	<b>33,935</b>	<b>22,592</b>	<b>11,343</b>	<b>50.2%</b>
Same Store NOI	16,872	16,181	691	4.3%
Non-Same Store NOI	30,186	18,616	11,570	62.2%
<b>Total NOI<sup>(1)</sup></b>	<b>\$ 47,058</b>	<b>\$ 34,797</b>	<b>\$ 12,261</b>	<b>35.2%</b>

<sup>(1)</sup> See “Net Operating Income” below for a reconciliation of Same Store NOI, Non-Same Store NOI and Total NOI to net income (loss) and a discussion of how management uses this non-GAAP financial measure.

### ***Three Months Ended September 30, 2017 Compared to Three Months Ended September 30, 2016***

Same store NOI for the three months ended September 30, 2017 decreased 0.6% or \$0.05 million, compared to the 2016 period. There was a 0.9% increase in same store property revenues as compared to the 2016 period, primarily attributable to a 1.6% increase in average rental rates offset by a 66 basis point decrease in average occupancy. Same store expenses for the three months ended September 30, 2017 increased 3.3% to \$4.8 million from \$4.6 million for the 2016 period. The same store results were disproportionately impacted by performance from two assets in the Dallas Fort Worth MSA, particularly our Frisco asset which continues to remain challenged from new supply.

Property revenues and property expenses for our non-same store properties increased significantly due to the properties acquired during 2016 and 2017; the 2017 non-same store property count was 14 compared to 8 properties for the 2016 period. The results of operations for these properties have been included in our consolidated statements of operations from the date of acquisition.

### ***Nine Months Ended September 30, 2017 Compared to Nine Months Ended September 30, 2016***

Same store NOI for the nine months ended September 30, 2017 increased by 4.3% to \$16.9 million from \$16.2 million for the 2016 period. There was a 3.6% increase in same store property revenues as compared to the 2016 period, primarily attributable to a 3.6% increase in average rental rates, offset by a 41 basis point decrease in average occupancy. Same store expenses for the nine months ended September 30, 2017 increased 2.7% to \$11.0 million from \$10.7 million for the 2016 period.

Property revenues and property expenses for our non-same store properties increased significantly due to the properties acquired during 2016 and 2017; the 2017 non-same store property count was 16 compared to 7 properties for the 2016 period. The results of operations for these properties have been included in our consolidated statements of operations from the date of acquisition.

### ***Net Operating Income***

We believe that net operating income (“NOI”), is a useful measure of our operating performance. We define NOI as total property revenues less total property operating expenses, excluding depreciation and amortization and interest. Other REITs may use different methodologies for calculating NOI, and accordingly, our NOI may not be comparable to other REITs. NOI also is a computation made by analysts and investors to measure a real estate company's operating performance.

We believe that this measure provides an operating perspective not immediately apparent from GAAP operating income or net income. We use NOI to evaluate our performance on a same store and non-same store basis because NOI allows us to evaluate the operating performance of our properties because it measures the core operations of property performance by excluding corporate level expenses and other items not related to property operating performance and captures trends in rental housing and property operating expenses.

However, NOI should only be used as an alternative measure of our financial performance. The following table reflects net income (loss) attributable to common stockholders together with a reconciliation to NOI and to same store and non-same store contributions to consolidated NOI, as computed in accordance with GAAP for the periods presented (amounts in thousands):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2017	2016	2017	2016
Net (loss) income attributable to common stockholders	\$ (12,017)	\$ (2,551)	\$ 563	\$ (11,727)
Add pro-rata share:				
Depreciation and amortization	10,771	6,197	29,900	19,436
Amortization of non-cash interest expense	245	472	1,491	620
Property management fees	773	587	2,227	1,635
Management fees	2,773	1,839	11,609	4,430
Acquisition and pursuit costs	15	619	3,039	1,993
Loss on early extinguishment of debt	-	2,269	1,534	2,269
Corporate operating expenses	1,091	1,169	4,203	4,101
Management internalization process expense	818	-	1,629	-
Weather-related losses, net	635	-	635	-
Preferred dividends	6,966	3,883	19,066	8,268
Preferred stock accretion	896	271	1,870	560
Less pro-rata share:				
Other income	-	26	16	26
Preferred returns and equity in income of unconsolidated real estate joint ventures	2,663	3,030	7,783	8,491
Interest income from related parties	2,099	-	5,680	-
Gain on sale of real estate joint venture interest, net	-	-	6,332	-
Gain on sale of real estate investments	-	4,876	33,945	4,876
Pro-rata share of properties' income	<b>8,204</b>	<b>6,823</b>	<b>24,010</b>	<b>18,192</b>
Add:				
Noncontrolling interest pro-rata share of property income	555	1,128	2,673	3,224
Total property income	<b>8,759</b>	<b>7,951</b>	<b>26,683</b>	<b>21,416</b>
Add:				
Interest expense, net	7,215	4,730	20,375	13,381
Net operating income	<b>15,974</b>	<b>12,681</b>	<b>47,058</b>	<b>34,797</b>
Less:				
Non-same store net operating income	8,773	5,435	30,186	18,616
Same store net operating income	<b>\$ 7,201</b>	<b>\$ 7,246</b>	<b>\$ 16,872</b>	<b>\$ 16,181</b>

## Liquidity and Capital Resources

Liquidity is a measure of our ability to meet potential cash requirements. Our primary short-term liquidity requirements relate to (a) our operating expenses and other general business needs, (b) distributions to our stockholders, (c) committed investments and capital requirements to fund development and renovations at existing properties, and (d) ongoing commitments to repay maturing short-term debt.

We believe the properties underlying its real estate investments are performing well. We had a portfolio-wide debt service coverage ratio of 1.98x and occupancy of 94%, exclusive of our development properties, at September 30, 2017.

Subsequent to September 30, 2017, the Company, through its Operating Partnership, entered into a credit agreement (the "Senior Credit Facility") with KeyBank National Association ("KeyBank") and other lenders. The Senior Credit Facility provides for an initial loan commitment amount of \$150 million, which commitment contains an accordion feature up to a maximum commitment of up to \$250 million. The availability of borrowings will be based on the value of a pool of collateral properties and compliance with various ratios related to those assets. In addition, we have begun negotiating an additional bank credit facility pursuant to a non-binding term sheet, and we believe this facility will enable us to deploy our capital more efficiently and provide capital structure flexibility as we continue raising capital through our Series B continuous offering. No definitive agreements have been entered into and we provide no assurances that we will enter into this credit facility.

In general, we believe our available cash balances, the proceeds from the Series B preferred stock continuous offering, the Senior Credit Facility, other financing arrangements and cash flows from operations will be sufficient to fund our liquidity requirements with respect to our existing portfolio for the next 12 months. We expect that properties added to our portfolio with the proceeds from the Follow-On Offerings, and the properties we expect to acquire with the proceeds from our Series B preferred stock continuous offering and from our recent property sales, will have a significant positive impact on our future results of operations. In general, we expect that our results related to our portfolio will improve in future periods as a result of anticipated future investments in and acquisitions of real estate, including our investments in development projects.

We believe we will be able to meet our primary liquidity requirements going forward through:

- \$134.6 million in cash available at September 30, 2017;
- proceeds from borrowings under the Senior Credit Facility;
- cash generated from operating activities; and
- proceeds from future borrowings and potential offerings, including potential offerings of common and preferred stock through underwritten offerings, our continuous Series B Preferred Stock Offering and our ATM programs, as well as issuances of units of limited partnership interest in our Operating Partnership, or OP Units.

Our primary long-term liquidity requirements relate to (a) costs for additional apartment community investments; (b) repayment of long-term debt; (c) capital expenditures; and (d) cash redemption requirements related to our Series A Preferred Stock, Series B Preferred Stock and Series C Preferred Stock.

We intend to finance our long-term liquidity requirements with net proceeds of additional issuances of common and preferred stock, including our Series B Preferred Stock, the Senior Credit Facility, as well as future borrowings. We entered into the Senior Credit Facility on October 4, 2017, and we believe this facility will enable us to deploy our capital more efficiently and provide capital structure flexibility as we grow our asset base. Our success in meeting these requirements will therefore depend upon our ability to access capital. Further, our ability to access equity capital is dependent upon, among other things, general market conditions for REITs and the capital markets generally, market perceptions about us and our asset class, and current trading prices of our securities.

We may also selectively sell assets at appropriate times, which would be expected to generate cash sources for both our short-term and long-term liquidity needs.

We may also meet our long-term liquidity needs through borrowings from a number of sources, either at the corporate or project level. We will continue to monitor the debt markets, including Fannie Mae and Freddie Mac, and as market conditions permit, access borrowings that are advantageous to us.

We intend to continue to use prudent amounts of leverage in making our investments, which we define as having total indebtedness of approximately 65% of the fair market value of the properties in which we have invested as determined by our Manager. For purposes of calculating our leverage, we assume full consolidation of all our real estate investments, whether or not they would be consolidated under GAAP, include assets we have classified as held for sale, and include any joint venture level indebtedness in our total indebtedness. However, we are not subject to any limitations on the amount of leverage we may use, and accordingly, the amount of leverage we use may be significantly less or greater than we currently anticipate. We expect our leverage to decline commensurately as we execute our business plan to grow our net asset value.

If we are unable to obtain financing on favorable terms or at all, we would likely need to curtail our investment activities, including acquisitions and improvements to and developments of, real properties, which could limit our growth prospects. This, in turn, could reduce cash available for distribution to our stockholders and may hinder our ability to raise capital by issuing more securities or borrowing more money. We also may be forced to dispose of assets at inopportune times in order to maintain our REIT qualification and Investment Company Act exemption.

We expect to maintain a distribution paid to our Series A Preferred Stock, our Series B Preferred Stock, our Series C Preferred Stock and our Series D Preferred Stock in accordance with the terms of those securities which require monthly or quarterly dividends depending on the series. On August 4, 2017, the board of directors announced that it initiated, in conjunction with a financial advisor, a comprehensive review of the appropriate dividend policy for the Company's Class A Common Stock. The board's evaluation will consider factors including, but not limited to, achieving a sustainable dividend covered by current recurring AFFO (vs. pro forma AFFO), multifamily and small cap peer dividend rates, multifamily and small cap peer payout ratios, providing financial flexibility for the Company, and achieving an appropriate balance between the retention of capital to invest and grow net asset value, and the importance of current distributions. The board is expected to complete its review of the dividend policy for the Company's Class A Common Stock in the fourth quarter of 2017. Currently, the Company maintains a distribution paid on a monthly basis to all of our Class A common stockholders at a quarterly rate of \$0.29 per share. In August 2017, we announced that our Board is undertaking a review of our dividend policy, and that the 2018 annual dividend range for our Class A Common Stock would likely be between \$0.65 and \$0.75 per Class A common share. While our policy is generally to pay distributions from cash flow from operations, our distributions through September 30, 2017 have been paid from cash flow from operations, proceeds from our continuous registered public offering, proceeds from the IPO and Follow-On Offerings, and sales of assets and may in the future be paid from additional sources, such as from borrowings.

Since June 30, 2015, we have paid our base management fees and incentive fees in LTIPs in lieu of cash. In conjunction with the internalization, we will no longer be responsible for paying the base management fee or incentive fee, to the extent that we will be paying additional general and administrative expenses in replacement thereof, they will be paid in cash.

#### **Off-Balance Sheet Arrangements**

As of September 30, 2017, we did not have any off-balance sheet arrangements that have had or are reasonably likely to have a material effect on our financial condition, revenues or expenses, results of operations, liquidity, capital resources or capital expenditures. As of September 30, 2017, we own interests in nine joint ventures that are accounted for under the equity method as we exercise significant influence over, but do not control, the investee.

#### **Cash Flows from Operating Activities**

As of September 30, 2017, we owned indirect equity interests in thirty-five real estate properties (twenty-five operating properties and ten development properties), twenty-six of which are consolidated for reporting purposes. During the nine months ended September 30, 2017, net cash provided by operating activities was \$33.3 million. After the net income of \$40.1 million was reduced for \$21.1 million of non-cash items, net cash provided by operating activities consisted of the following:

- Distributions from unconsolidated joint ventures of 7.1 million;
- Increase in accounts payable and accrued liabilities of \$14.2 million;
- Increase in payables due to affiliates of \$0.2 million;
- and \$7.2 million decrease in accounts receivable, prepaid expenses and other assets.

#### **Cash Flows from Investing Activities**

During the nine months ended September 30, 2017, net cash used in investing activities was \$230.0 million, primarily due to the following:

- \$259.2 million used in acquiring consolidated real estate investments;
- \$38.8 million used in acquiring investments in unconsolidated joint ventures and notes receivable;
- \$33.5 million used on capital expenditures;
- \$0.3 million used on purchases of noncontrolling interest;
- Partially offset by proceeds of sale of real estate assets of \$71.9 million;
- \$17.6 million of proceeds from sale of real estate joint venture interest; and
- \$12.3 million decrease in restricted cash.

#### **Cash Flows from Financing Activities**

During the nine months ended September 30, 2017, net cash provided by financing activities was \$249.3 million, primarily due to the following:

- net borrowings of \$155.0 million on mortgages payable;
- net proceeds of \$57.4 million from issuance of common stock;
- net borrowings of \$63.5 million on mortgages payable;
- net proceeds of \$103.0 million from issuance of Series B preferred units;
- \$10.7 million of contributions from noncontrolling interests;

- partially offset by \$29.9 million in distributions paid to our noncontrolling interests;
- \$22.2 million paid in cash distributions paid to common stockholders;
- \$18.6 million paid in cash distributions paid to preferred stockholders;
- \$6.0 million paid in cash distributions paid to common stockholders;
- \$3.7 million payments of deferred financing costs; and
- \$6.0 million paid in cash distributions paid to common stockholders;
- \$1.8 million of repayments of our mortgages payable.

### Capital Expenditures

The following table summarizes our total capital expenditures for the nine months ended September 30, 2017 and 2016 (amounts in thousands):

	<b>For the nine months ended September 30,</b>	
	<b>2017</b>	<b>2016</b>
New development	\$ 21,019	\$ —
Redevelopment/renovations	10,178	2,540
Routine capital expenditures	2,328	1,452
Total capital expenditures	<u>\$ 33,525</u>	<u>\$ 3,992</u>

We define redevelopment and renovation costs as non-recurring capital expenditures for significant projects that upgrade units or common areas and projects that are revenue enhancing for the nine months ended September 30, 2017. We define routine capital expenditures as capital expenditures that are incurred at every property and exclude development, investment, revenue enhancing and non-recurring capital expenditures.

### Funds from Operations and Adjusted Funds from Operations, Attributable to Common Stockholders

Funds from operations attributable to common stockholders (“FFO”), is a non-GAAP financial measure that is widely recognized as a measure of REIT operating performance. We consider FFO to be an appropriate supplemental measure of our operating performance as it is based on a net income analysis of property portfolio performance that excludes non-cash items such as depreciation. The historical accounting convention used for real estate assets requires straight-line depreciation of buildings and improvements, which implies that the value of real estate assets diminishes predictably over time. Since real estate values historically rise and fall with market conditions, presentations of operating results for a REIT, using historical accounting for depreciation, could be less informative. We define FFO, consistent with the National Association of Real Estate Investment Trusts, or NAREIT's, definition, as net income, computed in accordance with GAAP, excluding gains (or losses) from sales of property, plus depreciation and amortization of real estate assets, plus impairment write-downs of depreciable real estate, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect FFO on the same basis.

In addition to FFO, we use adjusted funds from operations attributable to common stockholders (“AFFO”). AFFO is a computation made by analysts and investors to measure a real estate company's operating performance by removing the effect of items that do not reflect ongoing property operations. In computing AFFO, we further adjust FFO by adding back certain items that are not added to net income in NAREIT's definition of FFO, such as acquisition and pursuit costs, equity based compensation expenses, and any other non-recurring or non-cash expenses, which are costs that do not relate to the operating performance of our properties, and subtracting recurring capital expenditures (and when calculating the quarterly incentive fee payable to our Manager only, we further adjust FFO to include any realized gains or losses on our real estate investments).

During the nine months ended September 30, 2017, we incurred \$3.2 million of acquisition and pursuit expense and \$3.7 million of disposition expense, of which \$2.5 million and \$3.1 million, respectively, was our pro rata share of the expense. We incurred \$2.1 million of acquisition and pursuit expense and \$0.4 million of disposition expense during the nine months ended September 30, 2016, of which \$2.5 million was our pro-rata share of expense. The Company adopted ASU 2017-01 which resulted in the capitalization of costs incurred in asset acquisitions purchased after the effective date of January 1, 2017.

Our calculation of AFFO differs from the methodology used for calculating AFFO by certain other REITs and, accordingly, our AFFO may not be comparable to AFFO reported by other REITs. Our management utilizes FFO and AFFO as measures of our operating performance after adjustment for certain non-cash items, such as depreciation and amortization expenses, and acquisition and pursuit costs that are required by GAAP to be expensed but may not necessarily be indicative of current operating performance and that may not accurately compare our operating performance between periods. Furthermore, although FFO, AFFO and other supplemental performance measures are defined in various ways throughout the REIT industry, we also believe that FFO and AFFO may provide us and our stockholders with an additional useful measure to compare our financial performance to certain other REITs. We also use AFFO for purposes of determining the quarterly incentive fee, if any, payable to our Manager.



Neither FFO nor AFFO is equivalent to net income or cash generated from operating activities determined in accordance with GAAP. Furthermore, FFO and AFFO do not represent amounts available for management's discretionary use because of needed capital replacement or expansion, debt service obligations or other commitments or uncertainties. Neither FFO nor AFFO should be considered as an alternative to net income as an indicator of our operating performance or as an alternative to cash flow from operating activities as a measure of our liquidity.

We have acquired interests in thirteen additional operating properties and three development investments, and sold five properties subsequent to September 30, 2016. The results presented in the table below are not directly comparable and should not be considered an indication of our future operating performance.

The table below presents our calculation of FFO and AFFO for the three and nine months ended September 30, 2017 and 2016 (in thousands):

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2017</b>	<b>2016</b>	<b>2017</b>	<b>2016</b>
Net (loss) income attributable to common stockholders	\$ (12,017)	\$ (2,551)	\$ 563	\$ (11,727)
Common stockholders pro-rata share of:				
Real estate depreciation and amortization <sup>(1)</sup>	10,771	6,197	29,900	19,436
Gain on sale of real estate investments	—	(4,876)	(33,945)	(4,876)
Gain on sale of real estate joint venture interests, net	—	—	(6,332)	—
<b>FFO Attributable to Common Stockholders</b>	<b>\$ (1,246)</b>	<b>\$ (1,230)</b>	<b>\$ (9,814)</b>	<b>\$ 2,833</b>
Common stockholders pro-rata share of:				
Amortization of non-cash interest expense	245	472	1,491	620
Acquisition and pursuit costs	15	619	3,039	1,993
Management internalization process expense	818	—	1,629	—
Loss on early extinguishment of debt	—	2,269	1,534	2,269
Weather-related losses, net	635	—	635	—
Non-recurring income	—	—	(16)	—
Non-cash preferred returns and equity in income of unconsolidated real estate joint ventures	(493)	—	(980)	—
Normally recurring capital expenditures <sup>(2)</sup>	(387)	(239)	(1,011)	(656)
Preferred stock accretion	896	271	1,870	560
Non-cash equity compensation	2,900	2,382	12,912	6,600
Non-recurring equity in income of unconsolidated joint ventures	—	(231)	—	(231)
<b>AFFO Attributable to Common Stockholders</b>	<b>\$ 3,383</b>	<b>\$ 4,313</b>	<b>\$ 11,289</b>	<b>\$ 13,988</b>
<b>FFO Attributable to Common Stockholders per share</b>	<b>\$ (0.05)</b>	<b>\$ (0.06)</b>	<b>\$ (0.38)</b>	<b>\$ 0.14</b>
<b>AFFO Attributable to Common Stockholders per share</b>	<b>\$ 0.13</b>	<b>\$ 0.21</b>	<b>\$ 0.44</b>	<b>\$ 0.68</b>
<b>Weighted average common shares outstanding</b>	<b>26,474,344</b>	<b>20,909,727</b>	<b>25,852,059</b>	<b>20,711,836</b>

(1) The real estate depreciation and amortization amount includes our share of consolidated real estate-related depreciation and amortization of intangibles, less amounts attributable to noncontrolling interests, and our similar estimated share of unconsolidated depreciation and amortization, which is included in earnings of our unconsolidated real estate joint venture investments.

(2) Normally recurring capital expenditures exclude development, investment, revenue enhancing and non-recurring capital expenditures.

Operating cash flow, FFO and AFFO may also be used to fund all or a portion of certain capitalizable items that are excluded from FFO and AFFO, such as tenant improvements, building improvements and deferred leasing costs.

Presentation of this information is intended to assist the reader in comparing the sustainability of the operating performance of different REITs, although it should be noted that not all REITs calculate FFO or AFFO the same way, so comparisons with other REITs may not be meaningful. FFO or AFFO should not be considered as an alternative to net income (loss), as an indication of our liquidity, nor is either indicative of funds available to fund our cash needs, including our ability to make distributions. Both FFO and AFFO should be reviewed in connection with other GAAP measurements.



## Contractual Obligations

The following table summarizes our contractual obligations as of September 30, 2017 (in thousands) which consisted of mortgage notes secured by our properties. At September 30, 2017, our estimated future required payments on these obligations were:

	Total	Remainder of			
		2017	2018-2019	2020-2021	Thereafter
Mortgages Payable (Principal)	\$ 853,565	\$ 738	\$ 11,738	\$ 47,400	\$ 793,689
Estimated Interest Payments on Mortgage Notes Payable, Unsecured Term Loans and Senior Unsecured Notes	191,481	7,560	62,061	59,506	62,354
<b>Total</b>	<b>\$ 1,045,046</b>	<b>\$ 8,298</b>	<b>\$ 73,799</b>	<b>\$ 106,906</b>	<b>\$ 856,043</b>

Estimated interest payments are based on the stated rates for mortgage notes payable assuming the interest rate in effect for the most recent quarter remains in effect through the respective maturity dates.

## Distributions

Declaration Date	Payable to stockholders of record as of	Amount	Date Paid
<b>Class A common stock</b>			
October 4, 2016	December 23, 2016	\$ 0.096667	January 5, 2017
January 6, 2017	January 25, 2017	\$ 0.096666	February 3, 2017
January 6, 2017	February 24, 2017	\$ 0.096667	March 3, 2017
January 6, 2017	March 24, 2017	\$ 0.096667	April 5, 2017
April 7, 2017	April 25, 2017	\$ 0.096666	May 5, 2017
April 7, 2017	May 25, 2017	\$ 0.096667	June 5, 2017
April 7, 2017	June 23, 2017	\$ 0.096667	July 5, 2017
July 10, 2017	July 25, 2017	\$ 0.096666	August 4, 2017
August 9, 2017	August 24, 2017	\$ 0.096667	September 5, 2017
August 9, 2017	September 25, 2017	\$ 0.096667	October 5, 2017
<b>Series A Preferred Stock</b>			
December 9, 2016	December 23, 2016	\$ 0.515625	January 5, 2017
March 10, 2017	March 24, 2017	\$ 0.515625	April 5, 2017
June 9, 2017	June 23, 2017	\$ 0.515625	July 5, 2017
September 8, 2017	September 25, 2017	\$ 0.515625	October 5, 2017
<b>Series B Preferred Stock</b>			
October 4, 2016	December 23, 2016	\$ 5.00	January 5, 2017
January 6, 2017	January 25, 2017	\$ 5.00	February 3, 2017
January 6, 2017	February 24, 2017	\$ 5.00	March 3, 2017
January 6, 2017	March 24, 2017	\$ 5.00	April 5, 2017
April 7, 2017	April 25, 2017	\$ 5.00	May 5, 2017
April 7, 2017	May 25, 2017	\$ 5.00	June 5, 2017
April 7, 2017	June 23, 2017	\$ 5.00	July 5, 2017
July 10, 2017	July 25, 2017	\$ 5.00	August 4, 2017
July 10, 2017	August 24, 2017	\$ 5.00	September 5, 2017
July 10, 2017	September 25, 2017	\$ 5.00	October 5, 2017
<b>Series C Preferred Stock</b>			
December 9, 2016	December 23, 2016	\$ 0.4765625	January 5, 2017
March 10, 2017	March 24, 2017	\$ 0.4765625	April 5, 2017
June 9, 2017	June 23, 2017	\$ 0.4765625	July 5, 2017
September 8, 2017	September 25, 2017	\$ 0.4765625	October 5, 2017
<b>Series D Preferred Stock</b>			
December 9, 2016	December 23, 2016	\$ 0.3859	January 5, 2017
March 10, 2017	March 24, 2017	\$ 0.4453125	April 5, 2017
June 9, 2017	June 23, 2017	\$ 0.4453125	July 5, 2017
September 8, 2017	September 25, 2017	\$ 0.4453125	October 5, 2017

A portion of each dividend may constitute a return of capital for tax purposes. There is no assurance that the Company will continue to declare dividends or at this rate.

Our Board will determine the amount of dividends to be paid to our stockholders. The Board's determination will be based on a number of factors, including funds available from operations, our capital expenditure requirements and the annual distribution requirements necessary to maintain our REIT status under the Internal Revenue Code. As a result, our distribution rate and payment frequency may vary from time to time. However, to qualify as a REIT for tax purposes, we must make distributions equal to at least 90% of our "REIT taxable income" each year. Especially during the early stages of our operations, we may declare distributions in excess of funds from operations.

Distributions paid for the nine months ended September 30, 2017 and 2016, respectively, were funded from cash provided by operating activities except with respect to \$9.6 million for the nine months ended September 30, 2017, which was funded from sales of real estate, borrowings, and/or proceeds from our equity offerings.

	<b>Nine Months Ended September 30,</b>	
	<b>2017</b>	<b>2016</b>
	<b>(In thousands)</b>	
Cash provided by operating activities	\$ 33,261	\$ 24,260
Cash distributions to preferred shareholders	\$ (18,550)	\$ (5,647)
Cash distributions to common shareholders	(22,235)	(18,223)
Cash distributions to noncontrolling interests, excluding \$27.9 million from sale of real estate investments	(2,031)	(2,844)
Total distributions	<u>(42,816)</u>	<u>(26,714)</u>
(Shortfall) excess	<u>\$ (9,555)</u>	<u>\$ (2,454)</u>
Proceeds from sale of joint venture interests	<u>\$ 17,603</u>	<u>\$ —</u>
Proceeds from sale of real estate assets	<u>—</u>	<u>\$ 36,675</u>
Proceeds from sale of real estate investments, net of noncontrolling distribution of \$27.9 million	<u>\$ 44,028</u>	<u>\$ —</u>

#### **Significant Accounting Policies and Critical Accounting Estimates**

Our significant accounting policies and critical accounting estimates are disclosed in our Annual Report on Form 10-K for the year ended December 31, 2016 and Note 2 "Basis of Presentation and Summary of Significant Accounting Policies" to the interim Consolidated Financial Statements.

#### **Subsequent Events**

Other than the items disclosed in Note 13, "Subsequent Events" to our interim Consolidated Financial Statements for the period ended September 30, 2017, no material events have occurred that required recognition or disclosure in these financial statements. See Note 13 to our interim Consolidated Financial Statements for discussion.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to interest rate risk primarily through borrowing activities. There is inherent roll-over risk for borrowings as they mature and are renewed at current market rates. The extent of this risk is not quantifiable or predictable because of the variability of future interest rates and our future financing requirements. We are not subject to foreign exchange rates or commodity price risk, and all of our financial instruments were entered into for other than trading purposes.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal payments and the weighted average interest rates on outstanding debt, by year of expected maturity, to evaluate the expected cash flows and sensitivity to interest rate changes.

*(\$ in thousands)*

	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>Thereafter</u>	<u>Total</u>
Mortgage Notes Payable	\$ 738	\$ 4,086	\$ 7,652	\$ 35,227	\$ 12,173	\$ 793,689	\$853,565
Average Interest Rate	3.87%	3.62%	3.61%	3.62%	3.65%	3.61%	3.61%

The fair value (in thousands) is estimated at \$856.0 million for mortgages payable as of September 30, 2017.

The table above incorporates those exposures that exist as of September 30, 2017; it does not consider those exposures or positions which could arise after that date. As a result, our ultimate realized gain or loss with respect to interest rate fluctuations will depend on the exposures that arise during the period and interest rates.

As of September 30, 2017, a 100 basis point increase or decrease in interest rates on the portion of our debt bearing interest at variable rates would result in an increase or decrease in interest expense of approximately \$1.0 million for the quarter ended September 30, 2017.

### Item 4. Controls and Procedures

#### Disclosure Controls and Procedures

##### *Evaluation of Disclosure Controls and Procedures*

As required by Rule 13a-15(b) and Rule 15d-15(b) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), our management, including our Chief Executive Officer and Chief Accounting Officer, evaluated, as of September 30, 2017, the effectiveness of our disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e) and Rule 15d-15(e). Based on that evaluation, our Chief Executive Officer and Chief Accounting Officer concluded that our disclosure controls and procedures were effective as of September 30, 2017, to provide reasonable assurance that information required to be disclosed by us in this report filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the rules and forms of the Exchange Act and is accumulated and communicated to management, including the Chief Executive Officer and Chief Accounting Officer, as appropriate to allow timely decisions regarding required disclosures.

We believe, however, that a controls system, no matter how well designed and operated, cannot provide absolute assurance that the objectives of the controls systems are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud or error, if any, within a company have been detected.

##### *Changes in Internal Control over Financial Reporting*

There has been no change in internal control over financial reporting that occurred during the three months ended September 30, 2017 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

None.

### Item 1A. Risk Factors

Other than the following, there have been no material changes to our potential risks and uncertainties presented in the section entitled “Risk Factors” in our Annual Report on Form 10-K for the twelve months ended December 31, 2016 filed with the SEC on February 22, 2017.

*Your interests could be diluted by the incurrence of additional debt, the issuance of additional shares of preferred stock, including additional shares of Series A Preferred Stock, Series B Preferred Stock, Series C Preferred Stock and Series D Preferred Stock (together the “Preferred Stock”) and by other transactions.*

As of September 30, 2017, our total long-term indebtedness was approximately \$853.6 million, and we may incur significant additional debt in the future. The Preferred Stock is subordinate to all of our existing and future debt and liabilities and those of our subsidiaries. Our future debt may include restrictions on our ability to pay dividends to preferred stockholders in the event of a default under the debt facilities or under other circumstances. Our charter currently authorizes the issuance of up to 250,000,000 shares of preferred stock in one or more classes or series, and as of the date of this filing, we have issued 5,721,460 shares of Series A Preferred Stock (146,460 of which have been issued in the Series A ATM Offering), 151,610 shares of Series B Preferred Stock, 2,323,750 shares of Series C Preferred Stock and 2,850,602 shares of Series D Preferred Stock. The issuance of additional preferred stock on parity with or senior to the Preferred Stock would dilute the interests of the holders of shares of Preferred Stock, and any issuance of preferred stock senior to the Preferred Stock or of additional indebtedness could affect our ability to pay dividends on, redeem or pay the liquidation preference on the Preferred Stock. We may issue preferred stock on parity with the Preferred Stock without the consent of the holders of the Preferred Stock. Other than the Asset Coverage Ratio, our letter agreement with Cetera Financial Group, Inc. pertaining to our Series B Preferred Stock that requires us to maintain a preferred dividend coverage ratio and the right of holders to cause us to redeem the Series A Preferred Stock and Series C Preferred Stock upon a Change of Control/Delisting, none of the provisions relating to the Preferred Stock relate to or limit our indebtedness or afford the holders of shares of Preferred Stock protection in the event of a highly leveraged or other transaction, including a merger or the sale, lease or conveyance of all or substantially all our assets or business, that might adversely affect the holders of shares of Preferred Stock.

### Risks Relating to the Internalization Transaction

**The Issuances of shares of our Class C Common Stock in connection with the Internalization, and the Issuances of shares of our Class A Common Stock upon redemption of OP Units and/or conversion of shares of our Class C Common Stock issued in connection with the Internalization, will have a dilutive effect and will reduce the voting power and relative percentage interests of current holders of our Class A Common Stockholders in our earnings and market value.**

The issuance of 76,603 shares of our Class C Common Stock in connection with the Internalization will have a dilutive effect and will reduce the voting power and relative percentage interests of current Class A Common Stockholders in our earnings and market value.

Additionally, part of the Internalization Consideration consists of 3,753,593 OP Units, which may have a dilutive effect on the voting power and percentage interests of our current Class A Common Stockholders. Commencing on the one-year anniversary of the Closing, each OP Unit may be tendered for redemption, at the holder’s option and subject to the terms and conditions set forth in the limited partnership agreement of our Operating Partnership, for cash equal to the average closing price of Class A Common Stock for the ten (10) consecutive trading days immediately preceding the date we receive a notice of redemption, or, at our sole option, for shares of Class A Common Stock on a one-for-one basis, in lieu of cash. If the recipients of OP Units in the Internalization exercise their redemption rights and part or all of their outstanding OP Units are redeemed for shares of our Class A Common Stock, such redemption will have a dilutive effect on our common stock and reduce the relative percentage interests of existing common stockholders in our earnings, voting power and market value.

Future sales of our Class A Common Stock by the Contributors may adversely affect the market price of our Class A Common Stock. These sales also might make it more difficult for us to sell equity securities in the future at a time and price we deem appropriate. Upon consummation of the Internalization, our Operating Partnership will issue a number of OP Units to the Contributors as Internalization Consideration, which OP Units may be redeemed in shares of our Class A Common Stock rather than cash, at the Company’s option. In addition, shares of Class C Common Stock will be convertible, at the holder’s option (at any time and from time to time), into one (1) fully-paid and non-assessable share of our Class A Common Stock, and upon the occurrence of certain transfers of OP Units or shares of Class C Common Stock and similar events, will convert automatically into one (1) fully-paid and non-assessable share of our Class A Common Stock. Sales of a substantial number of shares of our Class A Common Stock by the Contributors, the perception or expectation that such sales may occur, or sales of shares of our Class A Common Stock to cover tax obligations (some of which may occur shortly after the closing of the Internalization), could have a material adverse effect on our business, financial condition, results of operations and the prevailing market price for shares of our Class A Common Stock.

**The Internalization was negotiated between the Special Committee, which is comprised solely of independent and disinterested members of our board of directors, the Manager, which is affiliated with certain of our officers and directors, and the Contributors, including R. Ramin Kamfar, our Chairman, President and Chief Executive Officer, Gary Kachadurian, one of our directors, and certain other officers.**

The Internalization was negotiated with the Manager, which is affiliated with certain of our officers and directors, and the Contributors, including Messrs. Kamfar and Kachadurian, Michael L. Konig, our General Counsel and Secretary, and Christopher A. Vohs, our Chief Accounting Officer and Treasurer. As a result, those officers and directors may have different interests than the Company as a whole. This potential conflict would not exist in the case of a transaction negotiated with unaffiliated third parties. Moreover, if the Manager or any Contributor breaches any of the representations, warranties or covenants made by it in the Contribution Agreement, we may choose not to enforce, or to enforce less vigorously, our rights because of our desire to maintain our ongoing relationship with the Manager, the Contributors and the interests of certain of our directors and officers. Moreover, the representations, warranties, covenants and indemnities in the Contribution Agreement are subject to limitations and qualifiers, which may also limit our ability to enforce any remedy under the Contribution Agreement.

**Certain of our directors and executive officers have interests in the Internalization that are different from, and may potentially conflict with, the interests of us and our stockholders.**

Certain of our directors and executive officers have interests in the Internalization that may be different from, or in addition to, the interests of our stockholders generally and that may create potential conflicts of interest, including (i) the payment of Internalization Consideration in connection with the Internalization directly or indirectly to certain of these individuals, including Messrs. Kamfar, Kachadurian, and Konig, and the entry by the applicable individuals into arrangements relating to the payment of that consideration, and (ii) the entry by Bluerock REIT Operator, LLC, a wholly owned subsidiary of our Manager (“Manager Sub”), in its post-Closing capacity as an indirect subsidiary of the Company, into employment agreements with Messrs. Kamfar and Vohs as well as James Babb, Jordan Ruddy and Ryan MacDonald, who are executive officers and principals of our Manager, and into a services agreement with Mr. Konig through Konig & Associates, all of which will become effective upon consummation of the Internalization.

In addition, Mr. Kamfar owns a controlling interest in Bluerock Real Estate, L.L.C. (“BRRE”), the sole managing member of our Manager; Messrs. Babb, MacDonald, Ruddy, Vohs and Konig are also executive officers or principals of our Manager; and Mr. Kachadurian is Vice Chairman of the Manager. The respective roles of these individuals in the Manager may create additional conflicts of interest in respect of the Internalization and the related transactions.

**Following the Internalization, Mr. Kamfar will control a significant number of votes in any matter presented to our Class A Common Stockholders for approval, including the election of directors.**

Although, the 76,603 shares of Class C Common Stock issued in connection with the Internalization is not designed to provide for disproportionate voting rights, the issuance of the Class C Common Stock resulted in Mr. Kamfar controlling significant voting power in matters submitted to a vote of our Class A Common Stockholders as a result of his beneficial ownership of Class C Common Stock (which gives him voting power equal to the economic interest in the Company issued to BRRE in the form of OP Units as if all of those OP Units were redeemed for shares of Class A Common Stock), including the election of directors. Mr. Kamfar may have interests that differ from our other stockholders, including by reason of his direct or indirect interest in our Operating Partnership, and may accordingly vote in ways that may not be consistent with the interests of those other stockholders.

**Our net income, FFO and AFFO may decrease in the near term as a result of the Internalization.**

We will expense all cash and non-cash costs involved in the Internalization. As a result, our statement of operations and FFO will be negatively impacted, driven predominately by the non-cash charges related to the issuance of OP Units and shares of Class C Common Stock as Internalization Consideration and, to a lesser extent, other transaction-related costs. In addition, while we will no longer effectively bear the costs of the various fees and expense reimbursements previously paid to the Manager after we became internally managed pursuant to the Internalization, our expenses will include the compensation and benefits of our executive officers and the employees of Manager Sub, which will then be our indirect subsidiary, as well as overhead previously paid by the Manager or its affiliates in managing our business and operations. Furthermore, these employees and consultants of Manager Sub will be providing us services historically provided by the Manager. There are no assurances that, following the Internalization, these employees and consultants will be able or incentivized to provide services at the same level or for the same costs as were previously provided to us by the Manager, and there may be other unforeseen costs, expenses and difficulties associated with operating as an internally managed company. If the expenses we assume as a result of the Internalization are higher than the fees that we currently pay the Manager or otherwise higher than we anticipate, we may not realize the anticipated cost savings and other benefits from the Internalization and our net income, FFO and AFFO could decrease further, which could have a material adverse effect on our business, financial condition and results of operations.

**The Internalization may not be accretive to our stockholders.**

The Internalization may not be accretive to our stockholders. While it is intended that the Internalization be accretive to our net income, earnings and AFFO, there can be no assurance that this will be the case, as, among other things, the expenses we assume as a result of the Internalization may be higher than we anticipate and we may not achieve our anticipated cost savings from the Internalization. The failure of the Internalization to be accretive to our stockholders could have a material adverse effect on our business, financial condition and results of operations.

**We may not manage the Internalization effectively or realize its anticipated benefits.**

We may not manage the Internalization effectively. The Internalization could be a time-consuming and costly process and we may encounter potential difficulties in the integration process including, among other things:

- the inability to successfully internalize corporate management in a manner that permits us to achieve the cost savings anticipated to result from the Internalization, which could result in the anticipated benefits of the Internalization not being realized in the timeframe currently anticipated or at all;
- the risk of not realizing all of the anticipated operational efficiencies or other anticipated strategic and financial benefits of the Internalization within the expected timeframe or at all;
- potential unknown liabilities and unforeseen increased expenses, delays or regulatory conditions associated with the Internalization; and
- performance shortfalls as a result of the diversion of management's attention caused by completing the Internalization and integrating the companies' operations.

For all these reasons, you should be aware that it is possible that the Internalization process could result in the distraction of our management, the disruption of our ongoing business or inconsistencies in our operations, services, standards, controls, procedures and policies, any of which could adversely affect our ability to maintain relationships with employees or third-parties to achieve the anticipated benefits of the Internalization, or could otherwise adversely affect our business and financial results. Therefore, the failure to plan and manage the Internalization effectively could have a material adverse effect on our business, financial condition and results of operations.

**We depend on our key executives and other employees of an affiliate of the Manager. There is no guarantee that such key executives and employees will remain employed or engaged by us for any specified period of time, and will not engage in competitive activities if they cease to be employed with or engaged by us.**

We depend on the key executives and employees of an affiliate of the Manager. It is expected that, following the consummation of the Internalization, we will continue to substantially depend on the services of Messrs. Kamfar, Babb, MacDonald, Ruddy and Vohs, who have each entered into employment agreements with Manager Sub, which will then be an indirect subsidiary of the Company, and Mr. Konig, who has entered into a services agreement with Manager Sub through Konig & Associates on substantially the same terms as the employment agreements. Each such agreement will become effective upon Closing, and will have an initial term through and including December 31, 2020. These agreements have been structured to incentivize our executives to stay through the end of their initial terms and, subject to the Company's approval, to extend the terms of service for successive one-year terms. Nevertheless, as is presently the case under the Management Agreement with the Manager, the departure or the loss of the services of any of these individuals, or other senior management personnel or employees, following the Internalization could have a material adverse effect on our business, financial condition, results of operations and ability to effectively operate our business.

Further, the employment and services agreements entered into by Manager Sub with each of Messrs. Kamfar, Babb, MacDonald, Ruddy, Vohs and Konig contain certain restrictions on these executives, including a restriction on engaging in activities that are deemed competitive to our business. Although we believe these covenants to be enforceable under current law in the states in which we do business, there can be no guarantee that if our executives were to breach these covenants and engage in competitive activities, a court of law would fully enforce these restrictions. If these executives were to terminate their employment or service relationship (as applicable) with Manager Sub and engage in competitive activities, such activities could have a material adverse effect on our business, financial condition and results of operations.

**Mr. Kamfar and certain other executive officers and members of our senior management team will have competing demands on their time and attention.**

Mr. Kamfar, who continues to serve as our Chief Executive Officer and as Chairman of our board of directors following the Internalization, and Messrs. Babb, Ruddy, MacDonald and Konig, will continue to have competing demands on their respective time and attention following the Internalization, principally with respect to the provision of services to certain outside entities affiliated with BRRE. Such competing demands are not expected to be different from those that presently exist, but there is no assurance those demands will not increase and may result in these individuals devoting time to such outside entities in a manner that could adversely affect our business. Under their respective employment or services agreements (as applicable), Mr. Kamfar and our other executive officers are permitted to devote time to certain outside activities, so long as those duties and activities do not unreasonably interfere with the performance of their respective duties to us.

**We may be exposed to risks to which we have not historically been exposed, including liabilities with respect to the assets acquired from the Manager.**

The Internalization will expose us to risks to which we have not historically been exposed. Pursuant to the Contribution Agreement, we will incur liabilities with respect to the assets acquired from the Manager and certain of its affiliates. In addition, our overhead will increase as a result of our becoming internally managed, as the responsibility for overhead relating to management of our business currently is borne by the Manager, and will become our responsibility following the Internalization. In addition, in our formerly externally-advised structure, we did not directly employ any employees. As a result of the Internalization, we indirectly, through Manager Sub, employ persons who are currently associated with the Manager or its affiliates. As their employer, we will indirectly, through Manager Sub, be subject to those potential liabilities that are commonly faced by employers, such as workers' disability and compensation claims, potential labor disputes and other employee-related liabilities and grievances, and we will bear the costs of the establishment and maintenance of employee benefit plans, if established. Furthermore, these employees will be providing us services historically provided by the Manager, which will be provided with the support of the Administrative Services Agreement. There are no assurances that, following the Internalization, these employees of Manager Sub will be able to provide us with the same level of services as were previously provided to us by the Manager, and there may be other unforeseen costs, expenses and difficulties associated with operating as an internally managed company.

**The representations, warranties, covenants and indemnities in the Contribution Agreement and related agreements are subject to limitations and qualifiers, which may limit our ability to enforce any remedy under these agreements.**

The representations, warranties, covenants and indemnities in the Contribution Agreement, the related Administrative Services Agreement and other agreements related to the Internalization are subject to limitations and qualifiers, which may limit our ability to enforce any remedy under these agreements. These include, without limitation, limitations on liability and materiality qualifiers on certain representations and covenants.

**Conflicts of interest may exist or could arise in the future with our Operating Partnership and its limited partners, which may impede business decisions that could benefit our stockholders.**

Following the implementation of our Company's structure as a result of the Internalization, conflicts of interest may exist or could arise as a result of the relationships between us and our affiliates, on the one hand, and our Operating Partnership or any member thereof, on the other. Our directors and officers have duties to our Company and our stockholders under applicable Maryland law in connection with their management of our Company. At the same time, we, as general partner of our Operating Partnership, have fiduciary duties to our Operating Partnership and to its limited partners under Delaware law in connection with the management of our Operating Partnership. Our duties to our Operating Partnership and its limited partners as the general partner may come into conflict with the duties of our directors and officers to our Company and our stockholders. These conflicts may be resolved in a manner that is not in the best interest of our stockholders.

## **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None.

## **Item 3. Defaults upon Senior Securities**

None.

## **Item 4. Mine Safety Disclosures**

Not applicable.

## **Item 5. Other Information**

None.

## Item 6. Exhibits

- [2.1 Contribution and Sale Agreement, dated as of August 3, 2017, by and among Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., and Bluerock TRS Holdings, LLC, BRG Manager, LLC, Bluerock REIT Operator, LLC, Bluerock Real Estate, L.L.C., Konig & Associates, LLC., Jenco Business Advisors, Inc., The Kachadurian Group LLC, James G. Babb, III, Jordan B. Ruddy, and Ryan S. MacDonald, incorporated herein by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed August 4, 2017](#)
- [2.2 Amendment No. 1 to Contribution and Sale Agreement, dated as of August 9, 2017, by and among Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., and Bluerock TRS Holdings, LLC, BRG Manager, LLC, Bluerock REIT Operator, LLC, Bluerock Real Estate, L.L.C., Konig & Associates, LLC., Jenco Business Advisors, Inc., The Kachadurian Group LLC, James G. Babb, III, Jordan B. Ruddy, and Ryan S. MacDonald, incorporated herein by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed August 15, 2017](#)
- [3.1 Articles Supplementary of the Company, dated July 20, 2017, incorporated herein by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed July 21, 2017](#)
- [10.1 Amendment to Dealer Manager Agreement by and among Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P. and Bluerock Capital Markets, LLC, dated July 21, 2017, incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed July 21, 2017](#)
- [10.2 Amendment to Amended and Restated Warrant Agreement by and between Bluerock Residential Growth REIT, Inc., Computershare Inc. and Computershare Trust Company N.A., dated July 21, 2017, incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed July 21, 2017](#)
- [10.3 Seventh Amendment to Amended and Restated Agreement of Limited Partnership of Bluerock Residential Holdings, L.P., dated July 21, 2017, incorporated herein by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed July 21, 2017](#)
- [10.4 Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and R. Ramin Kamfar, incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed August 4, 2017](#)
- [10.5 Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and James G. Babb, III, incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed August 4, 2017](#)
- [10.6 Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and Ryan S. MacDonald, incorporated herein by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K filed August 4, 2017](#)
- [10.7 Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and Jordan B. Ruddy, incorporated herein by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K filed August 4, 2017](#)
- [10.8 Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and Christopher J. Vohs, incorporated herein by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K filed August 4, 2017](#)
- [10.9 Services Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, Konig & Associates, LLC and Michael L. Konig, incorporated herein by reference to Exhibit 10.6 to the Company's Current Report on Form 8-K filed August 4, 2017](#)
- [10.10 Purchase and Sale Agreement by and between Bluerock Real Estate, L.L.C., CH Realty VII – Carroll MF Orlando Hunter's Creek, L.L.C., and CH Realty VII – Carroll MF Orlando Metrowest, L.L.C., dated as of September 7, 2017, incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed September 20, 2017](#)
- [10.11 Assignment of Purchase and Sale Agreement by and between Bluerock Real Estate, L.L.C. and Bluerock Residential Growth REIT, Inc., through its direct and indirect subsidiaries, BR Hunters Creek, LLC and BR MetroWest, LLC, dated as of September 15, 2017, incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed September 20, 2017](#)
- [10.12 Credit Agreement by and among Bluerock Residential Holdings, L.P. as Parent Borrower, the other borrowers from time to time party thereto, Bluerock Residential Growth REIT, Inc. as Guarantor, KeyBank National Association, and the other lenders party thereto, dated as of October 4, 2017, incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed October 11, 2017](#)





- [10.13 Guaranty by Bluerock Residential Growth REIT, Inc. to and for the benefit of KeyBank National Association, dated as of October 4, 2017, incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed October 11, 2017](#)
- [10.14 50,000,000 Note by Bluerock Residential Holdings, L.P. to and for the benefit of KeyBank National Association, dated as of October 4, 2017, incorporated herein by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K filed October 11, 2017](#)
- [10.15 \\$50,000,000 Note by Bluerock Residential Holdings, L.P. to and for the benefit of JPMorgan Chase Bank, N.A., dated as of October 4, 2017, incorporated herein by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K filed October 11, 2017](#)
- [10.16 \\$50,000,000 Note by Bluerock Residential Holdings, L.P. to and for the benefit of Bank of America, N.A., dated as of October 4, 2017, incorporated herein by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K filed October 11, 2017](#)
- [10.17 Subordination of Advisory Contract by Bluerock Residential Holdings, L.P. and Bluerock Residential Growth REIT, Inc. to and for the benefit of KeyBank National Association, dated as of October 4, 2017, incorporated herein by reference to Exhibit 10.6 to the Company's Current Report on Form 8-K filed October 11, 2017](#)
- [10.18 Form of Second Amended and Restated 2014 Equity Incentive Plan for Individuals, incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed October 19, 2017](#)
- [10.19 Form of Second Amended and Restated 2014 Equity Incentive Plan for Entities, incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed October 19, 2017](#)
- [10.20 Second Amended and Restated 2014 Equity Incentive Plan for Individuals, incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed October 31, 2017](#)
- [10.21 Second Amended and Restated 2014 Equity Incentive Plan for Entities, incorporated herein by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed October 31, 2017](#)
- [10.22 A&R Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and R. Ramin Kamfar, incorporated herein by reference to Exhibit 10.3 to the Company's Current Report on Form 8-K filed October 31, 2017](#)
- [10.23 A&R Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and James G. Babb, III, incorporated herein by reference to Exhibit 10.4 to the Company's Current Report on Form 8-K filed October 31, 2017](#)
- [10.24 A&R Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and Ryan S. MacDonald, incorporated herein by reference to Exhibit 10.5 to the Company's Current Report on Form 8-K filed October 31, 2017](#)
- [10.25 A&R Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and Jordan B. Ruddy, incorporated herein by reference to Exhibit 10.6 to the Company's Current Report on Form 8-K filed October 31, 2017](#)
- [10.26 A&R Employment Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, and Christopher J. Vohs, incorporated herein by reference to Exhibit 10.7 to the Company's Current Report on Form 8-K filed October 31, 2017](#)
- [10.27 A&R Services Agreement, dated as of August 3, 2017, by and between Bluerock Residential Growth REIT, Inc., Bluerock Residential Holdings, L.P., Bluerock REIT Operator, LLC, Konig & Associates, LLC and Michael L. Konig, incorporated herein by reference to Exhibit 10.8 to the Company's Current Report on Form 8-K filed October 31, 2017](#)
- [23.1 Consent of BDO USA, LLP, incorporated herein by reference to Exhibit 23.1 to the Company's Current Report on Form 8-K/A filed August 9, 2017](#)
- [31.1 Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- [31.2 Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002](#)
- [32.1 Certification of Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002.](#)

- 99.1 [Press Release, dated August 4, 2017, incorporated herein by reference to Exhibit 99.1 to the Company's Current Report on Form 8-K filed August 4, 2017](#)
- 99.2 [Presentation, incorporated herein by reference to Exhibit 99.2 to the Company's Current Report on Form 8-K filed August 4, 2017](#)
- 99.3 [Press Release, dated August 8, 2017, incorporated herein by reference to Exhibit 99.1 to the Company's Current Report on Form 8-K filed August 8, 2017](#)
- 99.4 [Supplemental Financial Information, incorporated herein by reference to Exhibit 99.2 to the Company's Current Report on Form 8-K filed August 8, 2017](#)
- 99.5 [Press Release, dated October 4, 2017, incorporated herein by reference to Exhibit 99.1 to the Company's Current Report on Form 8-K filed October 4, 2017](#)
- 99.6 [Supplement to Proxy Statement, dated October 19, 2017, incorporated herein by reference to Exhibit 99.1 to the Company's Current Report on Form 8-K filed October 19, 2017](#)
- 101.1 The following information from the Company's quarterly report on Form 10-Q for the quarter ended September 30, 2017, formatted in XBRL (eXtensible Business Reporting Language): (i) Balance Sheets; (ii) Statements of Operations; (iii) Statement of Stockholders' Equity; (iv) Statements of Cash Flows.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### BLUEROCK RESIDENTIAL GROWTH REIT, INC.

DATE: November 8, 2017

/s/ R. Ramin Kamfar  
R. Ramin Kamfar  
Chief Executive Officer  
(Principal Executive Officer)

DATE: November 8, 2017

/s/ Christopher J. Vohs  
Christopher J. Vohs  
Chief Financial Officer and Treasurer  
(Principal Financial Officer, Principal Accounting Officer)

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## Section 2: EX-31.1 (EXHIBIT 31.1)

### EXHIBIT 31.1

#### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER

I, R. Ramin Kamfar, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bluerock Residential Growth REIT, Inc.:
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosures controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information;

and

- b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2017

/s/ R. Ramin Kamfar  
R. Ramin Kamfar  
Chief Executive Officer  
(Principal Executive Officer)

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## Section 3: EX-31.2 (EXHIBIT 31.2)

### EXHIBIT 31.2

#### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER

I, Christopher J. Vohs, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Bluerock Residential Growth REIT, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosures controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 8, 2017

/s/ Christopher J. Vohs  
Christopher J. Vohs  
Chief Financial Officer and Treasurer  
(Principal Financial Officer)

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## Section 4: EX-32.1 (EXHIBIT 32.1)

**EXHIBIT 32.1**

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED  
PURSUANT TO SECTION 906 OF THE  
SARBANES-OXLEY ACT OF 2002**

Pursuant to 18 U.S.C. § 1350, as created by Section § 906 of the Sarbanes-Oxley Act of 2002, the undersigned officers of Bluerock Residential Growth REIT, Inc. (the “Company”) hereby certify, to such officers’ knowledge, that:

- (i) The accompanying Quarterly Report on Form 10-Q for the period ended September 30, 2017 (the “Report”) fully complies with the requirements of Section 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and
- (ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

November 8, 2017

/s/ R. Ramin Kamfar

R. Ramin Kamfar  
Chief Executive Officer  
(Principal Executive Officer)

November 8, 2017

/s/ Christopher J. Vohs

Christopher J. Vohs  
Chief Financial Officer and Treasurer  
(Principal Financial Officer)

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification is being furnished as an exhibit to the Report pursuant to Item 601(b)(32) of Regulation S-K and Section 906 of the Sarbanes-Oxley Act of 2002 and, accordingly, is not being filed with the Securities and Exchange Commission as part of the Report and is not to be incorporated by reference into any filing of the Company under the Securities Act of 1933 or the Securities Exchange Act of 1934 (whether made before or after the date of the Report, irrespective of any general incorporation language contained in such filing).

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